# MARKET ACTION

A Publication of RMLS™. The Source for Real Estate Statistics in Your Community

#### RESIDENTIAL REVIEW: Metro Portland, Oregon

#### October Residential Highlights

Market Activity continues to be on the decline when compared to 2008 to the same time period in 2007 2007. Pending sales fell 39.6% when comparing October 2008 with October 2007. The number of closed sales and new listings also fell, 21.4% and 21.6% respectively. See table below.

Comparing October to September, Affordability we also saw a decline across the board, although not as intense as the comparison above. There were 25.6% (1,268 v. 1,705) fewer accepted offers in October. Additionally, there were 14.2% (3,605 v. 4,200) less new listings added to the inventory. Further, there was a 10.7% (1,465 v. 1,640) drop in closed sales.

At the month's rate of sales, the 16,257 active residential properties would last approximately 11.1 months.

SEE PAGE 20 for 12-month sales price percent change and quarterly closings for the Portland metro area.

#### Year-to-Date

Comparing January-October of there have been 31.3% fewer closed sales and 30.2% less accepted offers this year. In addition, there was a 7.5% decrease in the number of homes added to the market.

Due to a decrease in the median home price in the Portland Metro Area (\$267,000 in September) and a drop in the average interest rate (6.04% per Freddie Mac) a family earning the median income (\$67,500 in 2008, per HUD) can afford 109% of the monthly mortgage payment on a median priced home according to a formula from the National Association of Realtors®. The formula assumes that the buyer has a 20% down payment and a 30 year fixed rate of 5.97% (per Freddie Mac).

#### October 2008 Reporting Period

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#### Inventory in Months (Active Listings / Closed Sales)

		(Active Listing	is / Closed Sales)
	2006	2007	2008
January	3.2	6.2	12.8
February	2.7	5.2	10.4
March	2.0	3.8	9.1
April	2.4	4.4	10.3
May	2.3	4.5	9.2
June	2.6	5.0	9.5
July	3.5	5.7	10
August	3.6	6.2	9.9
September	4.5	8.6	10.4
October	4.6	8.4	11.1
November	5.1	8.3	
December	4.5	8.5	

#### **Residential Market Highlights**

	etro Portland, regon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
08	October	3,605	1,268	1,465	324,300	275,000		127
20	Year-to-Date	49,664	17,462	16,960	333,600	280,000		121
70	October	4,597	2,098	1,864	341,800	287,000	64	
200	Year-to-Date	53,678	25,035	24,677	342,500	290,000	58	



### **AREA REPORT • 10/2008**

### Metro Portland & Adjacent Regions, Oregon

		RESIDENTIAL													COMMERCIAL		L LAND		MULT	ΓΙ <b>FAMIL</b> Υ		
				Curr	ent Montl	n						Year	-To-Da	te			Year	-To-Date	Year	-To-Date	Year	-To-Date
	Active Listings	New Listings⁴	Expired/ Canceled Listings	Pending Sales	Pending Sales 2008 v. 2007 <sup>2</sup>	Closed Sales	Average Sale Price	Current Listing Market Time <sup>1</sup>	Total Market Time <sup>5</sup>	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
North Portland	564	146	173	63	-32.3%	68	252,700		91	2,179	892	-23.9%	870	268,400	252,200	2.2%	14	394,300	29	144,100	25	434,2
Northeast Portland	1,205	360	304	143	-38.1%	130	316,600		89	4,544	1,790	-30.9%	1,744	324,300	283,800	2.0%	24	484,900	27	155,400	41	471,8
Southeast Portland	1,848	480	400	202	-34.0%	221	270,000		96	6,358	2,419	-29.4%	2,293	278,200	245,000	-2.2%	37	488,200	44	180,500	97	527,0
Gresham/ Troutdale	1,225	274	248	84	-45.5%	99	262,600		142	3,438	1,078	-33.2%	1,059	260,500	245,000	-5.7%	15	251,700	42	221,400	35	610,8
Milwaukie/ Clackamas	1,278	255	308	93	-28.5%	109	310,300		133	3,992	1,259	-25.9%	1,166	323,200	285,500	-5.4%	12	477,500	36	418,000	13	422,7
Oregon City/ Canby	880	166	234	59	-39.2%	59	277,700		162	2,496	757	-36.4%	731	316,200	282,000	-4.8%	8	479,400	49	294,100	16	265,1
Lake Oswego/West Linn	1,074	205	230	68	-32.7%	73	526,900		187	2,959	790	-37.9%	775	550,500	453,700	3.6%	5	283,400	22	377,100	7	502,2
West Portland	1,925	419	392	120	-54.5%	169	466,000		155	5,688	1,987	-27.3%	2,008	482,900	395,000	5.0%	15	494,200	36	229,600	17	785,7
Northwest Washington County	686	156	131	51	-31.1%	82	434,400		129	2,129	877	-22.1%	816	405,500	376,500	-0.7%	6	216,700	21	281,500	6	422,4
Beaverton/Aloha	1,248	315	302	115	-38.8%	138	278,000		121	4,468	1,664	-33.2%	1,650	275,600	250,600	-4.2%	3	90,000	13	207,100	17	459,3
Tigard/Wilsonville	1,508	326	271	92	-44.6%	118	351,600		147	4,394	1,438	-28.7%	1,422	356,300	325,000	-3.9%	5	368,100	22	435,500	15	329,0
Hillsboro/ Forest Grove	1,051	231	226	88	-28.5%	84	257,000		113	3,203	1,194	-29.3%	1,123	281,900	259,900	-5.0%	10	296,600	19	330,100	27	375,5
Mt. Hood: Govt. Camp/Wemme	151	26	20	9	-43.8%	9	240,200		149	316	100	-16.0%	106	252,400	230,000	-16.2%	1	865,000	8	147,400	0	١
Columbia County	574	102	114	31	-52.3%	48	241,900		148	1,249	428	-43.5%	427	228,600	214,000	-8.9%	6	187,400	30	114,300	7	194,9
Yamhill County	1,040	144	165	50	-44.4%	58	222,100		118	2,251	789	-30.7%	770	269,300	225,000	-4.7%	8	437,000	45	203,000	21	331,6
Marion/ Polk Counties	1,008	161	215	42	-56.3%	51	221,400		146	2,028	577	-49.5%	558	255,600	204,900	-5.3%	8	327,700	49	117,200	19	562
North	044	0.5	454	0.7	44.00/		070 700			4 04 4	407	44 40/	005	070.000	000 000	0.00/	40	044 000	445	474700		-7-

<sup>95 | 154 | 37 | -41.3% | 30 | 376,700 | | 147 | 1,614 | 407 | -41.4% | 385 | 372,200 | 290,000 | -3.8% | 10 | 311,000 | 115 | 174,700 | 11 | 575,000</sup> 

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Current Listing Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares October 2008 with October 2007. The Year-To-Date section compares year-to-date statistics from October 2008 with year-to-date statistics from October 2007.

<sup>&</sup>lt;sup>3</sup> % Change is based on a comparison of the rolling average sale price for the last 12 months (11/1/07-10/31/08) with 12 months before (11/1/06-10/31/07).

<sup>&</sup>lt;sup>4</sup> As of October 2007, the way that New Listing data is generated has changed to ensure accuracy.

<sup>&</sup>lt;sup>5</sup> Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



#### **ACTIVE LISTINGS** Metro Portland, Oregon

This graph shows the active listings offered through RMLS<sup>™</sup> for all property categories this year, with a comparison of the residential active listings last year.

#### **PENDING SALES** Metro Portland, Oregon

This graph represents monthly accepted offers in the Portland, Oregon metropolitan area over the past two years.



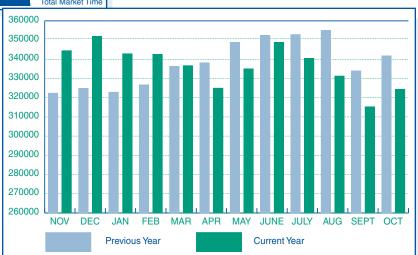
#### 130 120 110 100 90 80 70 60 40 NOV Previous Year **Current Year** Total Market Time

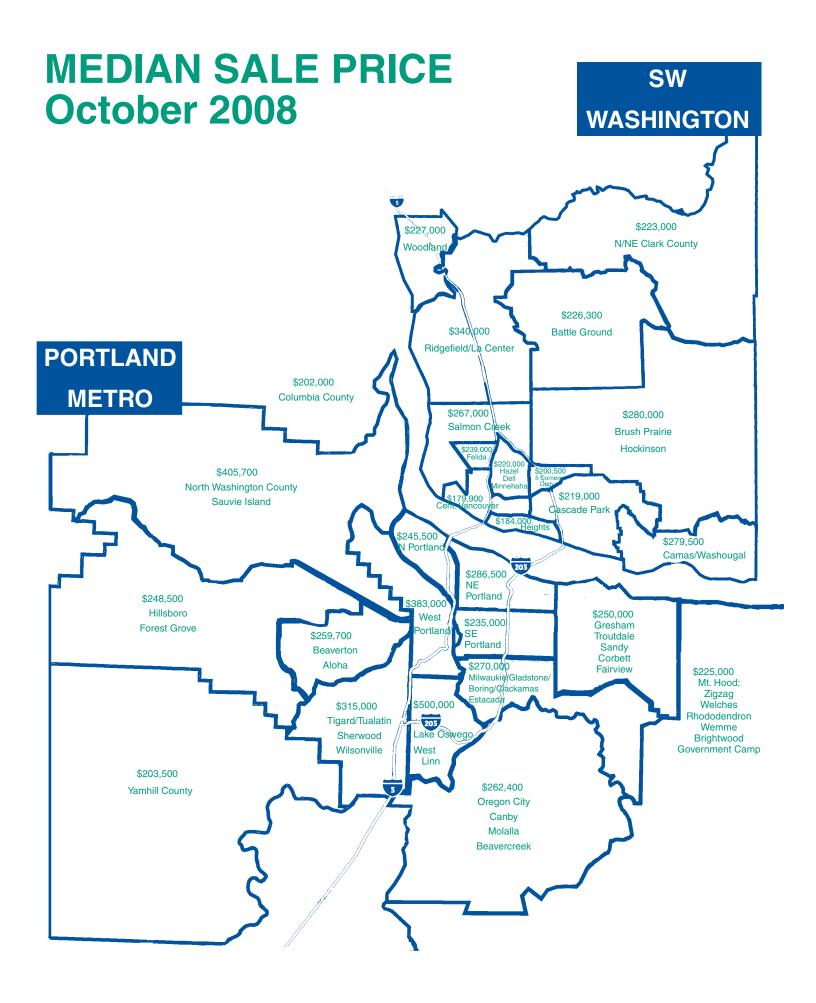
#### **DAYS ON MARKET\* Metro Portland, Oregon**

This graph shows the average market time for sales in the Portland, Oregon metropolitan area. \*As of August 2008, graph now reports "Total Days on Market" - for details read footnotes on page 1&2.

#### **AVERAGE SALE PRICE Metro Portland, Oregon**

This graph represents the average sale price for all homes sold in the Portland, Oregon metropolitan area.





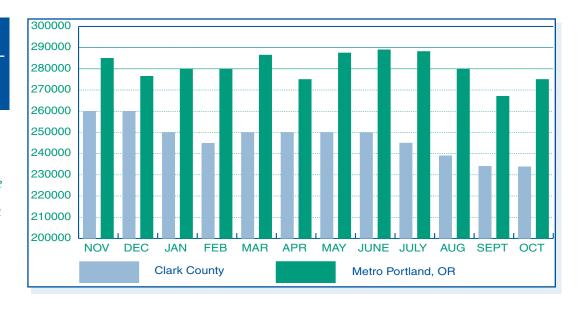


#### PORTLAND, OR **NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales over the past 24 months in the greater Portland, Oregon metropolitan area.

#### **PORTLAND, OR & CLARK COUNTY, WA MEDIAN SALE PRICE**

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon metropolitan area and Clark County.





#### **CLARK COUNTY, WA NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales over the past 24 months in Clark County.



## SW Washington



#### RESIDENTIAL REVIEW: Clark County, Washington

#### October 2008 Reporting Period

#### **Residential Market Highlights**

Cla	ark County	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
80	October	879	367	352	262,400	233,800		153
20	Year-to-Date	11,684	4,109	3,855	282,100	244,900		150
22	October	1,103	469	392	294,200	252,000	78	
200	Year-to-Date	12,895	5,548	5,358	306,900	262,900	78	

Due to significant differences between the counties in the Southwest Washington region, the Area Report on page 7 provides summary information for each county. The Residential Review on page 6 contains Clark County data only.

#### October Residential Highlights

Market activity appears to have decreased in Clark County, when comparing October 2008 with October 2007. There were 21.7% fewer accepted offers and 10.2% fewer closed sales. New listings, also dropped 20.3%. See table above. At the month's rate of sales, the 4,837 active residential listings would last approximately 13.7 months.

#### Year-to-Date

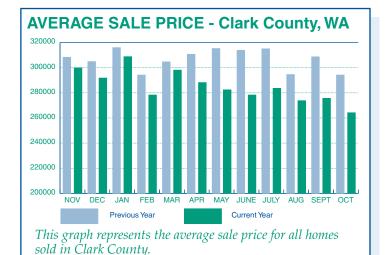
Comparing January through October of 2008 with the same time period in 2007, there have been 28.1% fewer sales this year. There were also 25.9% fewer pending sales. The number of new listings also declined 9.4%.

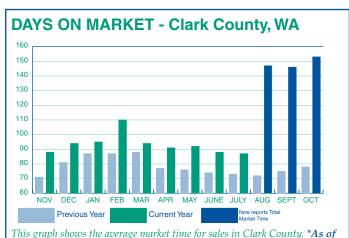
#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price decreased 7.3% (\$284,600 v. \$306,900) and the median sale price fell 6.6% (\$245,000 v. \$262,400).

#### Clark Co. Inventory in Months

<del>`</del>	<u> </u>	
2006	2007	2008
5.3	9.7	17
4.5	7.8	14.6
3.8	7.0	11.9
4.8	7.2	12.4
4.2	7.1	12.6
4.7	6.8	12.6
6.1	7.6	12.7
5.9	7.7	12.7
6.4	12.0	12.7
7.2	11.4	13.7
7.0	11.0	
7.0	12.7	
	5.3 4.5 3.8 4.8 4.2 4.7 6.1 5.9 6.4 7.2 7.0	5.3     9.7       4.5     7.8       3.8     7.0       4.8     7.2       4.2     7.1       4.7     6.8       6.1     7.6       5.9     7.7       6.4     12.0       7.2     11.4       7.0     11.0





Inis graph shows the average market time for sales in Clark County. "As of August 2008, graph now reports "Total Market Time" - for details read footnotes on page 1&2.

## **AREA REPORT • 10/2008 • SW Washington**

								RESID	ENTIA	L							СОМІ	MERCIAL	L	AND	MULTIFAMILY	
				Curr	rent Montl	h						Yea	ır-To-Da	ate			Year	-To-Date	Year	-To-Date	Year-	-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Curent Listing Market Time <sup>1</sup>	Total Market Time⁵	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Downtown Vancouver	110	28	18	11	-31.3%	11	217,400		61	304	115	-44.7%	105	246,300	225,000	1.7%	2	398,500	3	182,200	6	
NW Heights	117	35	32	10	-47.4%	9	144,600		146	328	117	-35.7%	114	166,800	165,000	-5.9%	3	483,000	2	62,500	8	283,90
SW Heights	104	14	20	5	-28.6%	7	159,800		126	222	59	-37.9%	64	327,900	227,500	-2.9%	0	N/A	3	308,300	9	188,20
Lincoln/Hazel Dell	63	13	14	6	-25.0%	3	282,700		210	174	60	-47.4%	59	236,900	240,000	-2.8%	2	1,116,000	1	144,000	0	N/
E Hazel Dell	277	74	52	23	-23.3%	26	214,500		175	708	249	-9.8%	225	228,100	235,000	-2.3%	2	287,500	15	197,000	2	351,80
NE Heights	169	26	35	12	71.4%	11	231,700		64	342	124	-32.2%	108	230,900	225,500	-6.6%	0	N/A	0	N/A	6	281,10
Orchards	264	52	34	17	-46.9%	23	214,600		122	665	296	-2.0%	276	220,600	218,800	-5.0%	0	N/A	14	82,500	0	N
Evergreen	391	104	73	48	-14.3%	32	195,200		125	1,104	471	-17.1%	433	220,300	214,000	-10.6%	2	842,500	9	103,300	10	286,30
E Heights	79	16	14	7	-36.4%	8	220,000		93	219	75	-40.9%	74	308,300	215,000	-11.6%	0	N/A	1	200,000	6	196,90
Cascade Park	137	25	20	7	-56.3%	10	295,000		103	297	127	-30.2%	123	306,400	248,000	3.3%	1	37,500	2	166,500	7	330,40
Five Corners	128	25	11	15	-16.7%	9	198,800		102	357	152	-28.0%	141	218,600	213,500	-8.9%	1	590,000	2	385,000	0	N
E Orchards	143	35	25	12	-33.3%	9	256,800		70	396	134	-32.7%	124	267,400	257,300	-15.6%	0	N/A	3	215,000	0	N
Fisher's Landing	191	35	28	10	-63.0%	11	268,900		170	478	204	-30.4%	199	278,500	269,500	-7.9%	0	N/A	3	219,300	0	N
SE County	40	8	5	2	0.0%	3	635,000		163	78	26	-7.1%	25	512,400	469,900	24.8%	0	N/A	8	203,000	0	N
Camas City	378	52	56	19	-44.1%	27	379,600		202	884	283	-25.5%	280	392,600	357,500	-8.5%	0	N/A	18	161,200	3	221,50
Washougal	367	44	54	32	10.3%	25	299,700		179	825	231	-25.0%	207	308,900	288,900	-12.3%	0	N/A	22	166,600	0	N
N Hazel Dell	152	37	23	22	46.7%	10	247,100		117	404	162	-26.7%	144	286,500	255,000	-2.8%	0	N/A	4	130,000	0	N
S Salmon Creek	215	33	33	18	-35.7%	18	217,700		146	594	216	-21.5%	200	261,500	259,500	-9.0%	1	70,000	4	158,600	0	N
N Felida	201	27	27	13	-13.3%	13	254,500		287	493	158	-41.9%	148	332,800	295,000	-1.6%	0	N/A	6	107,900	0	N
N Salmon Creek	221	39	29	16	23.1%	18	303,700		164	436	158	-31.9%	152	318,100	282,500	-3.1%	0	N/A	2	259,000	0	N
Ridgefield	92	23	31	9	80.0%	12	357,900		215	237	86	-26.5%	80	361,500	354,000	2.1%	0	N/A	5	138,500	1	275,00
W of I-5 County	50	6	4	2	0.0%	0	N/A		N/A	97	21	5.0%	21	544,800	454,900	11.7%	1	1,000	4	610,000	0	N
NW E of I-5 County	77	9	14	3	0.0%	6	353,400		154	156	41	-21.2%	34	469,700	446,400	-7.7%	0	N/A	9	236,900	0	N
Battleground	292	48	38	21	-25.0%	16	250,900		143	715	249	-22.9%	240	266,000	232,000	-8.6%	1	357,500	11	230,300	1	315,00
Brush Prairie	303	43	50	16	14.3%	24	324,900		140	646	184	-13.6%	174	379,200	360,000	-4.8%	0	N/A	19	279,100	2	338,50
East County	2	1	0	0	N/A	0	N/A		N/A	8	3	-25.0%	2	230,000	230,000	-30.5%	0	N/A	1	340,000	0	N
Central County	40	0	4	0	-100.0%	0	N/A		N/A	78	12	-42.9%	12	378,900	377,500	-24.2%	0	N/A	5	220,000	0	N
Mid-Central County	50	6	6	2	-33.3%	1	257,500		176	81	14	-44.0%	13	407,800	413,000	-13.4%	1	102,000	9	233,000	0	N
Yacolt	57	8	5	3	-40.0%	5	209,500		238	132	38	-17.4%	38	234,200	217,100	-21.3%	1	59,000	7	169,300	0	N
La Center	82	8	9	5	25.0%	4	262,500		229	128	28	-45.1%	26	319,700	276,500	-13.4%	0	N/A	2	203,800	0	N
N Central	30	3	3	0	-100.0%	1	223,000		850	65	9	-30.8%	8	292,300	295,500	-4.7%	0	N/A	0	N/A	0	N
NE Corner	15	2	3	1	N/A	0	N/A		N/A	33	7	0.0%	6	230,500	210,000	-24.6%	0	N/A	1	250,000	0	N
Clark County Total	4,837	879	770	367	-21.7%	352	262,400		153	11,684	4,109	-25.9%	3,855	282,100	244,900	-7.3%	18	441,900	195	196,800	61	263,00
Woodland City	69	7	16	6	200.0%	4	203,000		91	137	58	-20.5%	53	248,100	235,000	-12.1%	0	N/A	6	140,100	3	221,70
Woodland Area	69	8	13	4	33.3%	4	267,900		95		26	-25.7%	22	279,200	255,000	-31.1%	0	N/A	13	180,300	0	N/
Cowlitz County	407	57	102	29	-17.1%	39	170,100		131	1,030	302	4.9%	285	198,600	178,500	-9.5%	2	377,500	32	125,700	8	194,10
Cowlitz County Total	545	72	131	39	-2.5%	47	181,200		124	1,293	386	-2.5%	360	210,800	188,600	-16.0%	2	377,500	51	141,300	11	201,60



## Lane County



#### RESIDENTIAL REVIEW: Greater Lane County, Oregon

October 2008 Reporting Period

#### **Residential Market Highlights**

	eater Lane ounty, Oregon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
80	October	454	235	251	230,100	208,600		112
20	Year-to-Date	6,291	2,711	2,626	249,200	223,000		113
7(	October	557	273	303	260,300	225,000	71	
200	Year-to-Date	6,884	3,629	3,647	266,300	235,000	69	

#### **October Residential Highlights**

Comparing October 2008 with that of 2007, the number of new listings added to the market dropped 18.5%. Closed sales also fell 17.2% and pending sales decreased 13.9%. See table above. At the month's rate of sales, the 2,307 active residential listings would last approximately 9.2 months.

#### Year-to-Date

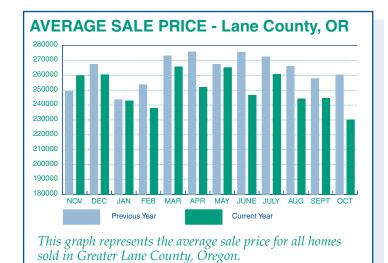
The number of closed sales during January-October of 2008 was 28% less compared with January-October 2007. In addition accepted offers decreased by 25.3% and the number of new listings added to the market fell 8.6%.

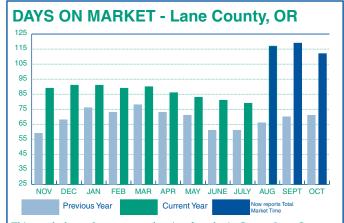
#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price decreased 5.3% (\$251,200 v. \$265,200) and the median sale price dropped 4.5% (\$224,000 v. \$234,500).

#### Inventory in Months (Active Listings / Closed Sales)

	2006	2007	2008
January	3.8	5.6	10.2
February	3.3	4.9	9
March	2.4	4.5	8.4
April	2.7	4.7	9.5
May	2.8	4.5	8.6
June	3.1	4.6	8.1
July	3.8	6.0	8.8
August	3.2	5.1	8.1
September	4.5	8.0	10.2
October	4.5	7.2	9.2
November	5.6	8.3	
December	4.9	7.0	





This graph shows the averag market time for sales in Greater Lane County, Oregon. \*As of August 2008, graph now reports "Total Market Time" - for details read footnotes on page 1&2.

## **AREA REPORT • 10/2008 Lane County, Oregon**

		RESIDENTIAL													COM	MERCIAL	AL LAND		MULTIFAMILY			
				Cur	rent Mont	n						Ye	ar-To-[	Date			Yea	r-To-Date	Yea	r-To-Date	Year	-To-Date
	Active Listings New Listings Expired/ Canceled Listings Pending Sales 2008 v. 2007? Closed Sales Average Sale Price Current Listing Market Time¹ Total Market Time³ New Listings Pending Sales Pending Sales Pending Sales Pending Sales 2008 v. 2007?								Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price				
Florence Coast Village	16	0	2	0	N/A	0	N/A		N/A	15	4	-42.9%	4	83,800	76,300	16.2%	0	N/A	4	66,800	0	N/A
Florence Green Trees	32	1	1	1	0.0%	3	100,500		34	40	23	-11.5%	21	117,200	80,500	-15.5%	0	N/A	0	-	0	N/A
Florence Florentine	21	2	3	3	-25.0%	2	242,000		798	21	13	-35.0%	10	215,800	205,000	-16.7%	0	N/A	0	-	0	N/A
Florence Town	213	10	17	12	33.3%	13	245,300		202	304	87	-17.9%	79	238,800	214,000	-14.5%	6	166,000	5	115,900	0	N/A
Florence Beach	50	6	6	2	-60.0%	1	329,000		365	65	21	-63.2%	19	301,800	275,000	2.0%	0	N/A	6	84,700	0	N/A
Florence North	49	1	5	3	N/A	2	225,000		82	64	16	0.0%		269,100	265,000	-19.9%	0	N/A	2	60,800	0	N/A
Florence South/ Dunes City	63	3	3	2	-33.3%	2	375,000		447	64	19	-26.9%	21	359,500	293,000	-36.6%	0	N/A	4	150,800	0	N/A
Florence East/ Mapleton	36	4	5	0	N/A	0	N/A		N/A	37	12	-29.4%	12	180,800	159,500	-29.2%	0	N/A	3	100,700	0	N/A
Florence Total	480	27	42	23	4.5%	23	239,300		250	610	195	-29.1%	182	239,400	210,000	-16.3%	6	166,000	24	99,242	0	N/A
Hayden Bridge	65	12	11	3	0.0%	8	237,700		119	183	87	-20.2%	87	238,600	223,000	1.4%	0	N/A	5	131,200	1	243,900
McKenzie Valley	78	11	17	3	-57.1%	5	327,600	·	169	146	37	-30.2%	38	361,500	302,500	-14.8%	2	588,500	10	234,100	0	
Pleasant Hill/Oak	113	13	22	7	-36.4%	6	157,000		231	236	80	-32.2%	86	251,000	204,600	7.5%	3	171,600	11	336,000	0	N/A
Cottage Grove/ Creswell/Dorena	275	50	37	19	-9.5%	19	186,600		148	624	234	-17.3%	225	213,500	197,000	-6.0%	1	600,000	22	125,500	3	317,400
Veneta/Elmira	139	21	18	7	-66.7%	10	242,700		105	331	113	-37.6%	112	254,800	215,100	-0.9%	2	245,000	12	126,900	0	N/A
Junction City	143	23	25	11	57.1%	11	229,500		152	305	95	-37.5%	82	260,200	250,000	-3.3%	1	900,000	6	149,200	3	291,700
Thurston	155	25	23	14	-17.6%	15	187,300		67	446	225	-5.9%	211	208,800	195,500	-10.1%	1	275,000	18	160,400	10	246,900
Coburg I-5	52	6	9	2	-66.7%	1	71,000		103	103	34	-26.1%	37	209,400	190,000	-22.3%	3	190,700	5	132,400	0	N/A
N Gilham	87	19	20	11	0.0%	9	325,300		126	244	100	-32.4%	96	294,800	248,700	-11.9%	0	N/A	0	N/A	3	352,700
Ferry Street Bridge	187	22	48	21	40.0%	25	233,900		105	530	211	-26.2%	208	290,400	259,500	-6.2%	0	N/A	3	105,500	10	309,900
E Eugene	115	26	25	15	-21.1%	25	327,700		102	407	211	-25.2%	206	333,200	291,300	-2.4%	4	134,000	13	229,100	9	390,200
SW Eugene	238	42	44	28	-31.7%	39	251,200		120	643	323	-27.4%	317	311,900	283,000	-5.6%	1	249,000	15	221,600	9	315,500
W Eugene	61	24	14	10	-16.7%	10	202,300		68	218	125	-21.4%	122	220,500	199,000	2.1%	3	508,300	0	N/A	10	243,900
Danebo	203	62	43	35	20.7%	22	144,600		83	645	309	-19.9%	294	178,100	188,000	-13.0%	1	15,300	3	57,900	6	317,700
River Road	57	10	17	4	-33.3%	6	217,200		60	182	77	-32.5%	76	220,400	216,300	-5.4%	1	590,000	1	92,000	4	258,100
Santa Clara	166	44	38	21	-8.7%	22	252,700		99	511	214	-26.7%	207	268,300	255,000	-2.7%	1	290,000	8	167,300	6	271,600
Springfield	147	41	27	22	-4.3%	17	154,800		93	476	216	-29.4%	205	174,200	168,000	-3.5%	4	249,800	6	73,300	21	245,400
Mohawk Valley	26	3	3	2	100.0%	1	445,000		742	61	20	-33.3%	17	305,500	321,000	-11.9%	0	N/A	2	155,000	0	N/A



## Douglas County



RESIDENTIAL REVIEW: Douglas County, Oregon

October 2008 Reporting Period

#### **Residential Market Highlights**

	ouglas County egon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
80	October	186	79	69	201,400	185,000		147
20	Year-to-Date	2,319	784	735	189,600	171,000		159
20	October	196	93	77	197,900	165,000	131	
200	Year-to-Date	2,447	1,033	996	214,700	185,000	107	

#### October Residential Highlights

A glance at October 2008 results compared with those of October 2007 shows a 15.1% decrease in accepted offers. The number of closed sales also fell 10.4% and 5.1% fewer new listings were added to the market. See table above. At the month's rate of sales, the 1,211 active residential listings would last approximately 17.6 months.

#### **Year-to-Date**

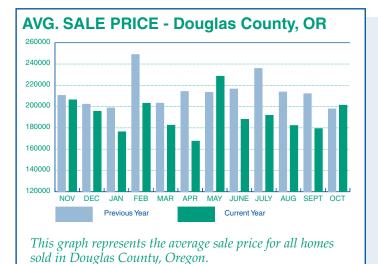
Comparing the January through October of 2008 with the same time period in 2007, closed sales decreased 26.2% and pending sales dropped 24.1%. The number of new listings also fell 5.2%. See table above.

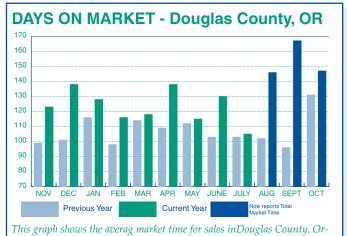
#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price decreased 10.7% (\$191,400 v. \$214,300) and the median sale price fell 6.9% (\$172,300 v. \$185,000).

#### Inventory in Months (Active Listings / Closed Sales)

	2006	2007	2008
January	6.5	12	20.4
February	6.2	11.6	17
March	6.3	9.6	19.6
April	6.9	13.8	14.2
May	6.0	11.1	16
June	8.5	11.0	18.8
July	7.8	12.7	19
August	8.5	9.9	20.3
September	8.7	14.9	15.7
October	8.7	15.3	17.6
November	11.1	13.8	
December	11.9	14.2	



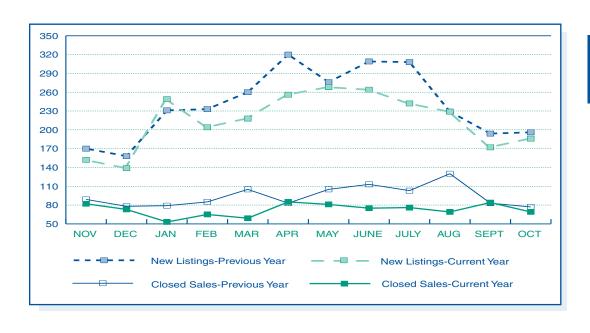


This graph shows the averag market time for sales in Douglas County, Oregon. \*As of August 2008, graph now reports "Total Market Time" - for details read footnotes on page 1&2.

## Market Action

## **AREA REPORT • 10/2008 Douglas County, Oregon**

							F	RESIDE	NTIAL								COM	IMERCIAL		LAND	MUL	TIFAMILY
				Cu	rrent Mor	nth						Ye	ar-To-[	Date			Yea	r-To-Date	Yea	r-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Current Listing Market Time <sup>1</sup>	Total Market Time <sup>5</sup>	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
NE Roseburg	148	27	29	6	-60.0%	7	224,000		98	297	117	-18.2%	110	179,400	156,300	-16.7%	5	191,800	5	74,600	0	N/A
NW Roseburg	97	13	17	7	0.0%	6	250,000		155	194	69	-26.6%	65	256,800	229,900	-21.3%	1	610,000	7	156,600	1	225,400
SE Roseburg	61	9	14	6	20.0%	4	174,500		88	123	49	-38.8%	47	175,800	172,500	-4.5%	3	466,500	2	82,500	5	292,500
SW Roseburg	127	16	24	7	-46.2%	8	220,600		168	194	50	-43.8%	46	262,800	216,500	6.7%	0	N/A	4	141,600	0	N/A
Glide & E of Roseburg	53	6	10	2	-50.0%	2	306,800		229	100	33	-5.7%	31	271,000	240,000	-11.9%	1	275,000	11	122,300	0	N/A
Sutherlin/ Oakland Area	141	25	31	12	33.3%	11	209,400		114	281	103	-18.3%	90	192,900	170,800	-13.5%	3	426,000	3	80,800	2	666,500
Winston & SW of Roseburg	110	18	26	8	-20.0%	6	212,200		227	222	87	-13.0%	79	178,600	155,000	-8.6%	2	162,800	9	72,100	3	276,700
Myrtle Creek & S/SE of Roseburg	181	29	42	15	87.5%	12	182,500		100	359	105	-27.6%	103	162,000	139,900	-4.1%	2	650,000	20	110,600	1	260,000
Green District	115	24	21	6	-50.0%	8	163,300		180	245	86	-22.5%	82	170,000	169,400	-0.7%	0	N/A	6	64,200	2	271,500
North Douglas County	178	19	28	10	0.0%	5	136,500		226	304	85	-22.7%	82	147,300	139,000	-17.1%	6	195,000	7	136,800	1	360,000



#### DOUGLAS COUNTY **NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales in Douglas County, Oregon



## Coos County



#### RESIDENTIAL REVIEW: Coos County, Oregon

#### October 2008 Reporting Period

Residential **Market Highlights** 

	oos County, egon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
80	October	78	34	44	193,100	169,700		163
20	Year-to-Date	1,276	449	430	192,900	171,800		147
	October	109	61	52	216,400	180,000	114	
2007	Year-to-Date	1,554	619	579	214,800	185,600	109	

#### **October Residential Highlights**

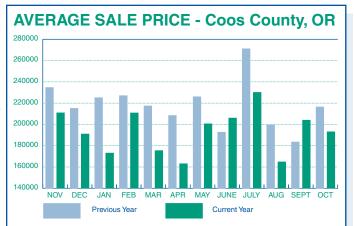
Comparing October 2008 with October 2007, pending sales dropped 44%. New listings also dropped 28.4% and closed sales also fell 15.4%. See table above.

#### Year-to-Date

Comparing January-October 2008 with January-October 2007 pending sales fell 27.5%. Closed sales also decreased 25.7% and new listings dropped 17.9%. See table above.

#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price decreased 8.5% (\$197,900 v. \$216,300) and the median sale price fell 7.2% (\$172,500 v. \$185,800).



This graph represents the average sale price for all homes sold in Coos County, Oregon.

#### AREA REPORT • 10/2008 • Coos County, Oregon

							F	RESIDE	ENTIAL								CON	MERCIAL		LAND	MUL	TIFAMILY
				Cı	irrent Mon	ıth						Yea	ır-To-E	ate			Yea	ar-To-Date	Yea	r-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Current Listing Market Time¹	Total Market Time⁵	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Allegany	0	0	0	0	N/A	0	N/A		N/A	0	0	N/A	0	N/A	N/A	#N/A	0	N/A	0	N/A	0	N/A
Bandon	175	7	13	6	20.0%	5	279,500		273	208	55	-6.8%	51	308,200	269,500	8.1%	6	404,200	15	97,200	0	N/A
Broadbent Broadbent	0	0	0	0	-100.0%	0	N/A		N/A	1	2	-33.3%	2	206,000	206,000	-29.8%	0	N/A	0	N/A	0	N/A
Coos Bay	235	30	46	14	-46.2%	17	141,700		96	486	175	-36.4%	171	162,100	155,000	-13.3%	4	431,500	17	66,700	12	246,500
Coquille	83	7	10	3	-50.0%	3	200,300		187	149	61	-23.8%	57	165,100	153,000	-10.1%	2	222,000	6	83,100	2	179,500
Lakeside	42	3	6	3	-40.0%	3	296,000		183	66	11	-68.6%	11	245,000	200,000	12.5%	0	N/A	6	176,700	0	N/A
Myrtle Point	62	11	6	1	-66.7%	5	249,600		327	93	35	-5.4%	31	156,000	149,500	-22.0%	0	N/A	2	73,500	0	N/A
North Bend	134	19	27	7	-46.2%	10	189,400		130	261	106	-13.1%	102	212,600	187,000	-12.5%	4	516,200	4	102,400	1	125,000
Powers	12	1	3	0	-100.0%	1	58,000		121	12	4	-50.0%	5	95,400	89,000	-42.2%	1	25,000	4	20,400	0	N/A



## Curry County



#### RESIDENTIAL REVIEW: Curry County, Oregon

#### October 2008 Reporting Period

Residential Market Highlights

	urry County, regon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
80	October	40	15	20	318,400	255,000		298
20	Year-to-Date	685	174	179	308,400	260,000		236
07	October	51	34	37	245,200	220,000	161	
200	Year-to-Date	749	274	261	303,300	265,000	161	

#### **October Residential Highlights**

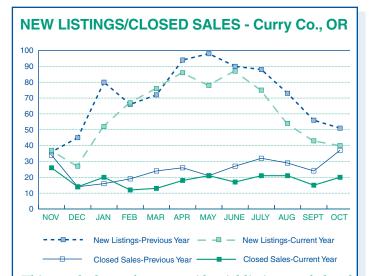
Comparing October 2008 with October 2007, pending sales fell 55.9%. Closed sales also fell 45.9% and new listings decreased 21.6%. See table above.

#### Year-to-Date

Comparing January through October of 2008 to the same period in 2007 pending sales dropped 36.5% and closed sales decreased 31.4%. New listings also fell 8.5%. See table above.

#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price increased 4.9% (\$317,400 v. \$302,700), while the median sale price increased 0.8% (\$268,000 v. \$266,000).



This graph shows the new residential listings and closed sales in Curry County, Oregon

#### AREA REPORT • 10/2008 • Curry County, Oregon

							F	ESIDE	NTIAL								COM	MERCIAL		LAND	MUL	TIFAMILY
				Cu	rrent Mon	ıth						Yea	ar-To-E	Date			Yea	r-To-Date	Yea	r-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Current Listing Market Time¹	Total Market Time <sup>5</sup>	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
City, Airport, Marina Hts., NB Chetco	173	13	37	4	-71.4%	7	408,500		280	235	64	-40.2%	66	332,500	271,500	5.9%	2	527,500	9	313,200	6	264,800
Harbor, Winchuck, SB Chetco	80	6	13	6	-40.0%	3	171,600		349	125	37	-43.9%	37	302,200	244,000	21.2%	1	300,000	6	197,000	0	N/A
Carpenterville, Cape Ferrello, Whaleshead	40	7	6	0	-100.0%	1	260,000		384	60	16	-5.9%	14	291,100	282,500	0.4%	0	N/A	2	148,500	0	N/A
Gold Beach	168	7	18	4	-55.6%	7	272,800		225	178	46	-19.3%	49	295,800	220,000	-7.8%	8	230,600	6	392,100	1	430,000
Port Orford, Langlois	72	7	5	1	N/A	2	412,500		498	87	11	-59.3%	13	270,300	237,000	5.8%	4	588,100	7	119,500	0	N/A



## Mid-Columbia



RESIDENTIAL REVIEW: Mid-Columbia

October 2008 Reporting Period

#### **Residential Market Highlights**

Mi	d-Columbia	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
80	October	104	48	64	253,300	233,800		160
20	Year-to-Date	1,421	561	538	254,300	226,900		162
200	October	119	58	83	308,400	225,000	144	
200	Year-to-Date	1,599	752	739	265,700	225,700	110	

Due to the vast difference between the counties in the Mid-Columbia region, the Area Report on page 15 provides summary information for each individual county.

#### October Residential Highlights

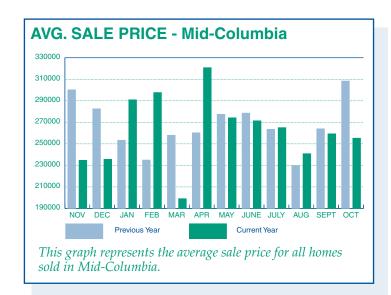
Looking at results from October 2008 compared with October 2007, pending sales decreased 42.2%. Closed sales also fell 27.3% and new listing dropped 15.4%. See table above.

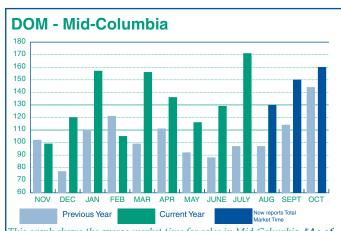
#### Year-to-Date

Comparing January through October in 2008 through the same time in 2007, pending sales and closed sales decreased 37.7% and 37.6%, respectively. New listings also fell 7.1%. See table above.

#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price decreased 3.2% (\$260,200 v. \$268,900) and the median sale price fell 1.3% (\$225,000 v. \$227,900).





This graph shows the averag market time for sales in Mid-Columbia. \*As of August 2008, graph now reports "Total Market Time" - for details read footnotes on page 1&2.

## AREA REPORT • 10/2008 • Mid-Columbia

								RESID	ENTIA	\L							COMI	MERCIAL	L	AND	MULT	ΓΙFΑΜΙ
				Curr	rent Month	1											Year	-To-Date	Year	-To-Date	Year-	To-Da
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Current Listing Market Time¹	Total Market Time⁵	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average
White Salmon/Bingen	67	6	5	1	-80.0%	2	467,500		131	108	42	-25.0%	40	286,700	300,000	-15.6%	4	318,800	10	270,600	1	200,0
Snowden	6	0	3	2	N/A	3	249,500		230	15	10	100.0%	9	289,800	228,000	-43.0%	0	N/A	1	197,800	0	ı
Trout Lake/Glenwood	17	1	3	3	200.0%	2	248,000		142	31	6	-33.3%	7	355,800	262,500	-37.8%	0	N/A	2	127,000	0	
Husum/BZ Corner	10	0	3	1	0.0%	0	N/A		N/A	17	6	0.0%	5	547,300	292,500	4.4%	0	N/A	3	181,700	0	
Lyle	31	4	1	0	-100.0%	0	N/A		N/A	43	12	0.0%	12	253,600	220,500	-28.4%	0	N/A	7	98,500	0	
Dallesport/Murdock	16	2	3	2	100.0%	2	230,000		671	34	17	30.8%	15	214,100	218,000	2.5%	0	N/A	4	177,500	0	
Appleton/Timber Valley	7	0	1	0	N/A	0	N/A		N/A	8	0	-100.0%	0	N/A	N/A	-100.0%	0	N/A	3	75,300	0	
Centerville/High Prairie	2	0	1	0	-100.0%	0	N/A		N/A	4	2	-60.0%	2	167,500	167,500	-9.6%	0	N/A	3	133,700	0	
Goldendale	65	9	3	4	-33.3%	5	122,900		137	105	50	-34.2%	49	165,100	138,000	-0.3%	2	126,800	45	82,500	0	
Bickleton/East County	1	0	0	0	N/A	0	N/A		N/A	1	0	-100.0%	0	N/A	N/A	-75.4%	0	N/A	5	31,700	0	
Klickitat	2	0	2	0	-100.0%	0	N/A		N/A	7	1	-87.5%	1	220,000	220,000	-30.7%	0	N/A	2	45,000	0	
Klickitat County Total	224	22	25	13	-23.5%	14	232,400		233	373	146	-25.9%	140	244,300	209,500	-10.1%	6	254,800	85	114,000	1	200,
Skamania	4	1	2	0	N/A	0	N/A		N/A	13	3	0.0%	2	536,500	536,500	212.5%	0	N/A	4	277,000	0	
North Bonneville	30	1	3	0	N/A	0	N/A		N/A	47	4	-66.7%	4	222,100	249,300	-13.2%	0	N/A	0	N/A	4	498
Stevenson	30	6	6	2	0.0%	1	321,000		16	48	10	-28.6%	14	275,100	272,000	-10.3%	0	N/A	2	225,000	0	
Carson	28	7	3	1	0.0%	0	N/A		N/A	35	9	-57.1%	8	218,300	205,000	8.7%	0	N/A	6	102,000	0	
Home Valley	3	0	0	0	N/A	0	N/A		N/A	3	0	-100.0%	0	N/A	N/A	-100.0%	0	N/A	0	N/A	0	
Cook, Underwood, Mill A, Willard	11	0	3	0	N/A	1	495,000		27	17	5	-16.7%	4	440,000	495,000	-0.9%	0	N/A	2	337,500	0	
Unincorporated North	19	1	4	0	-100.0%	2	135,600		411	22	6	-33.3%	8	185,900	169,000	1.3%	0	N/A	1	159,000	0	
Skamania County Total	125	16	21	3	-25.0%	4	271,800		216	185	37	-44.8%	40	270,200	247,300	-3.2%	0	N/A	15	200,300	4	498
The Ballet					22.22							24.22										
The Dalles	171	34	23	12	-20.0%	17	190,300		127	325	150	-24.2%	139	195,900	175,000	-1.5%	3	,	7	208,900		150,
Dufur	4	0		0		2	132,500		203	13			7	159,000	7	2.070	0			,,,,,,,		
Tygh Valley	2	0	0	0		0	N/A		N/A	3		-85.7%	2	149,400	149,400	14.6%	0		0	N/A	0	
Wamic/Pine Hollow	10	1	3	0		0	N/A		N/A	18		-55.0%	9	190,700	145,000	12.2%	0		3	50,200		
Maupin/Pine Grove	7	0	5	0	N/A	0	N/A		N/A	10		-57.1%	3	216,000	125,000	-1.9%	0		2	97,000		
Rowena	4	0	0	0	N/A	0	N/A		N/A	4	2	0.0%	2	160,000	160,000	-87.5%	0		0	N/A		
Mosier	22	5	10	1	-50.0%	2	251,300		334	30		-47.6%	11	331,300	255,000	13.5%	0		4	169,800		
Wasco County Total	220	40	43	13	-35.0%	21	190,600		154	403	183	-31.5%	173	202,100	175,000	-2.8%	3	248,300	17	148,712	1	150,
Cascade Locks	22	2	0	0	-100.0%	2	253,500		523	53	9	-18.2%	9	192,000	179,900	-23.2%	0	N/A	1	125,000	0	
Hood River City	108	11	21	13	30.0%	13	329,800		73	194	108	-15.0%	104	356,500	332,000	7.6%	3	1,692,300	7	276,100	1	280,
Hood River-Westside	44	5	10	3	200.0%	4	420,600		119	85	33	-5.7%	29	387,200	355,000	-15.3%	0	N/A	3	256,800	0	
Hood River-Eastside	8	1	3	0	-100.0%	1	290,000		91	15	5	66.7%	6	576,100	472,400	-8.6%	0	N/A	0	N/A	. 0	
Odell	19	3	2	2	100.0%	0	N/A		N/A	29	15	-16.7%	11	224,700	214,500	-18.8%	0	N/A	0	N/A	. 0	
Parkdale/Mt. Hood	28	3	7	0	-100.0%	3	338,300		84	66	17	-15.0%	17	346,900	299,500	-13.5%	1	575,000	2	223,300	0	
Hood River Co. Total	229	25	43	18	12.5%	23	338,300		122	442	187	-12.6%	176	351,500	309,000	-2.3%	4	1,413,000	13	251,900	1	280,
Sherman County	7						42,500					14.3%			ı		1	1			0	



## Columbia Basin



RESIDENTIAL REVIEW: Columbia Basin, Oregon

October 2008 Reporting Period

#### **Residential Market Highlights**

Co	olumbia Basin	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
80	October	74	34	51	120,900	133,000		161
2008	Year-to-Date	1,008	548	537	114,500	124,500		126
70	October	52	33	47	151,200	138,300	99	
2007	Year-to-Date	664	422	435	137,200	131,900	116	

Note: Statistics for the Columbia Basin region did not include sales data for much of areas 435 and 436 until December 2007, which is when the Umatilla County Board of Realtors® joined RMLS™. Areas 437 and 438 were added in March 2008 and the description for Area 436 changed to "E - Meacham, Cayuse" from "Pendleton/Other".

#### **October Residential Highlights**

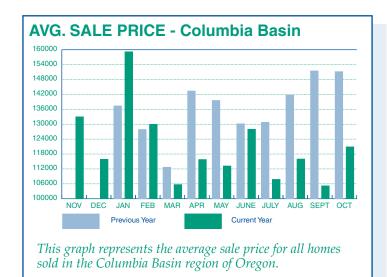
Comparing market activity from October 2008 with the same month a year prior, new listings are up 42.3%. In addition, closed sales are up 8.5% and pending sales increased 3%. See table above.

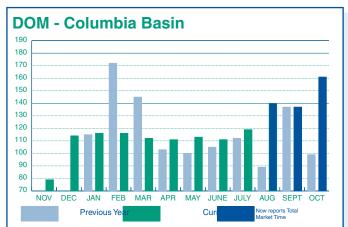
#### Year-to-Date

New listing are up 51.8% when comparing January through October in 2008 with the same time period in 2007. In addition pending sales increased 29.9% and closed sales grew 23.4%. See table above.

#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price decreased a slight 0.7% (\$132,700 v. \$133,700) and the median sale price dropped 2.7% (\$124,500 v. \$128,000).





This graph shows the averag market time for sales in Columbia Basin. \*As of August 2008, graph now reports "Total Market Time" - for details read footnotes on page 1&2.

### AREA REPORT • 10/2008 • Columbia Basin

								F	ESIDE	NTIA	L						COM	MERCIAL	L	AND	MULT	IFAMILY
				Curi	rent Month	1											Year	-To-Date	Year	-To-Date	Year-	To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Current Listing Market Time1	Total Market Time <sup>5</sup>	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Arlington/North	4	1	3	0	N/A	0	N/A		N/A	7	6	200.0%	5	137,600	128,500	9.6%	0	N/A	0	N/A	0	N/A
Condon/South	12	1	1	0	N/A	0	N/A		N/A	23	7	16.7%	8	83,100	72,000	14.6%	0	N/A	0	N/A	0	N/A
Gilliam Co. Total	16	2	4	0	N/A	0	N/A		N/A	30	13	62.5%	13	104,100	74,000	13.7%	0	N/A	0	N/A	0	N/A
Boardman/Northeast	12	2	0	1	-80.0%	1	115,000		364	25	14	-57.6%	11	126,700	117,000	4.4%	2	168,800	1	164,000	1	1,800,000
lrrigon	26	1	3	1	-66.7%	4	72,900		125	57	36	12.5%	38	93,500	80,700	-8.7%	0	N/A	4	28,100	1	100,000
lone	2	0	0	0	N/A	0	N/A	-	N/A	3	0	-100.0%	0	N/A	N/A	-100.0%	0	N/A	0	N/A	0	N/A
Lexington	1	0	0	0	N/A	0	N/A		N/A	4	1	N/A	1	47,500	47,500	N/A	1	67,000	0	N/A	0	N/A
Heppner/South	1	1	1	2	0.0%	3	73,300		425	4	13	62.5%	11	67,700	43,000	-35.7%	0	N/A	2	18,300	1	65,000
Morrow Co. Total	42	4	4	4	-60.0%	8	78,300		268	93	64	-15.8%	61	94,100	85,000	-18.9%	3	134,900	7	44,700	3	655,000
0															400.000	0.00/		0.40.000	_			
Umatilla Umatilla	41	8	4	3	-57.1%	2	166,000	-	141	85	41	-30.5%	41	112,100	109,000	3.9%	1	349,000	7	52,900		104,000
Hermiston	119	19	12	11	-21.4%	15	150,700	-	141	319	205	-17.3%	195	143,200	143,000	-2.9%	3	275,000	9	158,400	. 2	206,300
Stanfield	9	3	0	2	100.0%	5	133,800	-	121	25	17	13.3%	17	122,900	99,500	16.7%	0	N/A	1	28,000	1	150,000
Echo	6	0	0	0	-100.0%	0	N/A	-	N/A	7	3	-66.7%	4	110,500	119,000	-41.1%	0	N/A	0	N/A	0	N/A
Pendleton City Limits	114	21	7	10	N/A	14	162,600		106	209	124	1671.4%	130	146,700	132,000	6.3%	3	679,000	7	20,600	7	116,700
E - Meacham, Cayuse	4	0	0	0	N/A	0	N/A		N/A	7	2	N/A	2	138,800	138,800	N/A	0	N/A	1	47,500	0	N/A
NE – Adams, Helix, Athena, Weston, Mlt-Freewtr	122	16	19	4	N/A	7	141,300		223	205	73	N/A	68	141,300	127,500	1.5%	2	300,000	7	99,600	0	N/A
S – Pilot Rock, Ukiah	22	1	2	0	N/A	0	N/A		N/A	28	6	N/A	6	81,200	74,000	-0.8%	0	N/A	4	45,300	0	N/A
Umatilla Co. Total	437	68	44	30	30.4%	43	128,800		141	885	471	39.3%	463	117,500	131,500	1.5%	9	356,800	36	56,000	13	130,100



# Columbia Basin NEW LISTINGS & CLOSED SALES

This graph shows the new residential listings and closed sales in the Columbia Basin region of Oregon.



## Union & Baker Counties



RESIDENTIAL REVIEW: Union & Baker Counties, Oregon

October 2008 Reporting Period

Residential Market Highlights\*

	nion County, regon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
08	October	25	14	19	138,600	130,000		93
20	Year-to-Date	400	187	183	163,600	130,000		113
07	October	24	21	21	121,400	119,000	45	
20(	Year-to-Date	429	245	245	155,500	127,300	47	

#### **Union Co: October Residential Highlights**

Comparing market activity from October 2008 with the same month a year ago, new listings increased 4.2%. However, pending sales fell 33.3% and closed sales dropped 9.5%. See table above.

#### Year-to-Date

Closed sales are down 25.3% when comparing January through October 2008 with the same time period in 2007. Pending sales also decreased 23.7% and new listings fell 6.8%. See table above.

#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price grew 7.5% (\$162,500 v. \$151,100), while the median sale price increased 2.7% (\$129,000 v. \$125,500).

Residential Market Highlights\*

	aker County, regon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Current Listing Market Time*	Total Market Time**
800	October	26	9	14	156,600	140,000		93
20	Year-to-Date	305	133	131	142,200	118,000		101
70	October	25	18	18	117,400	102,500	64	
2007	Year-to-Date	309	195	193	142,500	115,000	64	

#### **Baker Co: October Residential Highlights**

New listings increased 4% when comparing October 2008 with October 2007. On the other hand, pending sales decreased 50% and closed sales declined 22.2%. See table above.

#### Year-to-Date

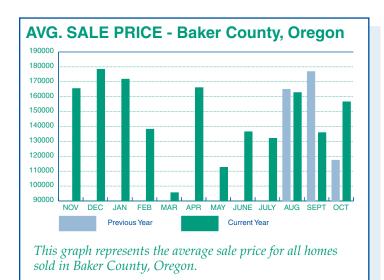
Market activity is down as a whole when comparing January-October 2008 to January-October 2007. Closed sales fell 32.1%. Pending sales decreased 31.8% and new listings fell 1.3%. See table above.

#### 12-Month Sale Price Percent Change

Comparing the rolling sale prices for the 12 months ending in October 2008 with those of the 12 months immediately prior, the average sale price rose 5.6% (\$146,500 v. \$138,700), while the median sale price increased 3.9% (\$119,500 v. \$115,000).

### AREA REPORT • 10/2008 • Union & Baker Co.

									RESID	ENTI <i>A</i>	\L						COMI	MERCIAL	L	.AND	MUL	TIFAMIL
				Cur	rent Mont	n						Yea	ır-To-D	ate			Year	-To-Date	Year	r-To-Date	Year-	-To-Dat
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2008 v.2007²	Closed Sales	Average Sale Price	Current Listing Market Time	Total Market Time <sup>5</sup>	New Listings	Pending Sales	Pending Sales 2008 v. 2007²	Closed Sales	Average Sale Price	Median Sale Price	% Change³	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average
Cove	15	1	2	1	0.0%	0	N/A		N/A	25	11	-50.0%	11	319,500	227,000	51.0%	0	N/A	5	118,900	0	١
Elgin	27	3	4	1	N/A	0	N/A		N/A	51	15	400.0%	16	144,900	115,500	-4.1%	0	N/A	1	360,000	0	N
Imbler	5	1	1	0	N/A	0	N/A		N/A	7	1	-83.3%	1	134,000	134,000	9.1%	0	N/A	0	N/A	0	1
La Grande/Island City	112	18	11	11	N/A	16	142,500		100	255	133	2116.7%	128	147,500	131,300	-3.8%	12	166,700	8	46,400	4	134,9
North Powder	1	0	1	0	-100.0%	1	80,000		142	9	5	-85.3%	5	92,800	88,000	30.2%	0	N/A	2	21,000	0	
Summerville	6	0	1	0	-100.0%	0	N/A		N/A	12	2	-98.8%	3	389,000	390,000	31.5%	0	N/A	0	N/A	0	
Union	18	2	2	1	-50.0%	2	137,000		9	41	20	53.8%	19	182,500	110,000	40.4%	4	66,000	4	38,000	1	117,
Union Co. Total	184	25	22	14	-33.3%	19	138,600		93	400	187	-23.7%	183	163,600	130,000	7.5%	16	141,500	20	76,000	5	131,
Baker City/Keating	99	18	12	9	-40.0%	11	160,900		78	238	113	-36.9%	112	145,100	118,000	8.9%	4	287,500	11	157,500	4	149,
Haines/Anthony Lk/ Muddy Crk	3	0	0	0	-100.0%	0	N/A		N/A	7	4	0.0%	4	84,000	77,500	-64.3%	0	N/A	1	26,500	0	
Sumpter/McEwen/Bourne/ Phillips Lk/ Granite	17	2	0	0	-100.0%	3	140,700		148	34	10	100.0%	9	131,000	127,500	-17.1%	0	N/A	7	87,000	0	
Unity/Hereford	1	0	1	0	N/A	0	N/A		N/A	3	1	0.0%	1	65,000	65,000	-40.2%	0	N/A	1	45,000	0	
Huntington/Lime	0	0	0	0	-100.0%	0	N/A		N/A	0	0	-100.0%	0	N/A	N/A	165.1%	0	N/A	0	N/A	0	
Durkee/Pleasant Valley	1	0	0	0	N/A	0	N/A		N/A	1	0	N/A	0	N/A	N/A	N/A	0	N/A	1	6,600	0	
Richland/New Bridge	8	4	0	0	N/A	0	N/A		N/A	13	3	50.0%	3	124,000	117,500	-3.4%	0	N/A	1	31,000	0	
11-16																						



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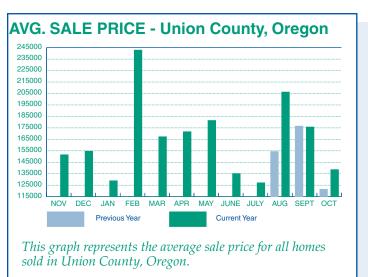
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Halfway/Cornucopia

Baker Co. Total

Oxbow



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#### 12-MONTH SALE PRICE PERCENT CHANGE - Metro Portland, Oregon

Average Sale Price % Change: -1.1% (\$335,800 v. \$339,500)\*

Median Sale Price % Change: -2.2% (\$280,000 v. \$286,000)\*

<sup>1</sup> 12-Month Sale Price percent change is based on a comparison of the rolling average/median price for the last 12 months (11/1/07-10/31/08) with the 12 months before (11/1/06-10/31/07).

#### **AFFORDABILITY - Metro Portland, Oregon**





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