# MARKET ACTION

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A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

### RESIDENTIAL REVIEW: Metro Portland, Oregon

#### May 2006 Reporting Period

#### **May Residential Highlights**

The Portland Metro areasaw a mixture of weather, as well as real estate market activity in May 2006. While we enjoyed both sunshine and rain showers outdoors, the real estate market experienced a significant increase in new listings and a small decrease in closed and pending sales.

New listings continue to rise—increasing a substantial 27.9%. On the other hand, the number of transactions seems to have cooled slightly. Both closed and pending sales decreased, 6.6% and 5.1%, respectively. See table below.

At the end of May 2006, there were 7,139 active residential listings in the Portland Metro area. Given the month's rate of sales they would take approximately 2.3 months to sell (see table to right).

#### Year-To-Date

This year, has continued to generate growth in new listings. For example, when comparing market activity for January–May 2006 to the same time period in 2005, new listings increased 9%. On the other hand, the number of pending and closed sales decreased 10.5% and 8.4%, respectively. See Year-to-Date rows below for more information.

#### **Appreciation**

The area's average sale price for the months of June 2005 through May 2006 was \$301,300–a 17.4% increase when compared with the \$256,700 average for the twelve months immediately prior. Also, using the same date range, the median sale price ending in May 2006 was \$253,000–up 17.7% from the \$215,000 median from the twelve months prior.

#### 

Inventory in Months (Active Listings / Closed Sales)

Douglas & Coos Co., OR......10-11

_	2004	2005	2006
January	6.1	3.4	3.2
February	4.8	3.0	2.7
March	3.4	1.8	2.0
April	3.0	1.8	2.4
May	2.8	1.6	2.3
June	2.4	1.5	
July	2.5	1.7	
August	2.7	1.6	
September	2.8	1.9	
October	2.7	2.2	
November	2.9	2.2	
December	2.4	2.1	

## **Residential Market Highlights**

	etro Portland, regon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Average Market Time*
90	Мау	5,620	3,651	3,054	329,500	275,000	41
20	Year-to-Date	21,694	15,186	12,774	314,500	264,900	43
02	May	4,395	3,846	3,269	278,100	230,000	41
20	Year-to-Date	19,904	16,975	13,942	264,400	220,900	51

# **AREA REPORT • 5/2006**

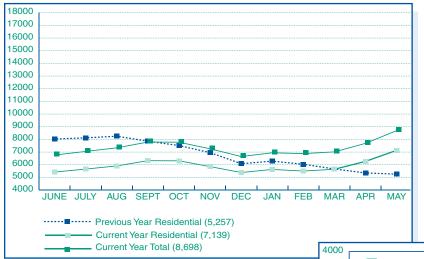
# Metro Portland & Adjacent Regions, Oregon

							R	ESIDE	NTIAL							СОМ	MERCIAL			MULTIFAMILY	
				Curre	ent Month	1					Year	-To-Dat	ie			Year	-To-Date	Year	-To-Date	Year	-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005 <sup>2</sup>	Closed Sales	Average Sale Price	Average Market Time <sup>1</sup>	New Listings	Pending Sales	Pending Sales 2006 v. 2005 <sup>2</sup>	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
North Portland	305	251	48	171	3.0%	131	239,100	30	987	676	-4.9%	560	243,000	232,300	21.5%	5	358,600	22	110,600	28	323,700
Northeast Portland	514	494	102	331	-14.9%	300	308,300	31	2,006	1,459	-16.6%	1,257	298,100	260,000	17.8%	13	385,900	24	196,100	56	458,900
Southeast Portland	779	674	150	491	0.6%	413	273,400	39	2,803	2,027	-6.2%	1,735	258,900	227,000	17.3%	22	337,500	72	168,800	135	397,300
Gresham/ Troutdale	522	383	66	227	-18.1%	201	242,500	46	1,434	1,002	-24.5%	928	247,600	238,900	13.3%	10	433,700	39	402,900	40	308,000
Milwaukie/ Clackamas	741	447	100	271	7.1%	208	347,600	46	1,775	1,103	-4.7%	869	341,100	302,000	20.9%	10	331,700	113	489,300	20	275,200
Oregon City/ Canby	458	297	52	153	-12.6%	148	312,200	41	1,125	686	-8.4%	591	314,900	281,000	20.1%	12	277,400	46	359,900	19	263,300
Lake Oswego/West Linn	481	286	77	161	-20.3%	154	545,500	47	1,207	728	-14.7%	610	510,300	441,000	13.7%	0	N/A	16	685,600	5	445,700
West Portland	829	852	145	537	44.7%	330	506,900	37	2,595	1,739	6.4%	1,233	452,100	374,000	14.5%	6	442,500	39	363,200	18	417,100
Northwest Washington County	244	181	40	129	-25.9%	124	414,000	32	826	594	-19.7%	565	382,900	347,500	15.6%	2	300,000	24	356,500	8	341,700
Beaverton/Aloha	547	513	94	360	-11.5%	345	280,100	37	2,058	1,572	-11.3%	1,378	276,600	247,000	16.9%	8	284,000	18	458,300	24	370,200
Tigard/Wilsonville	570	436	60	282	-21.2%	291	337,900	51	1,794	1,318	-12.9%	1,094	350,800	315,500	27.9%	2	450,000	17	493,800	10	300,100
Hillsboro/ Forest Grove	420	366	50	247	-10.5%	170	277,000	44	1,401	1,027	-16.6%	843	271,700	246,400	20.3%	14	510,000	23	394,400	41	297,600
Mt. Hood: Govt. Camp/Wemme	67	37	9	18	12.5%	13	230,900	30	123	88	-16.2%	111	277,000	270,000	31.0%	1	45,000	20	114,800	0	N/A
Columbia County	298	170	19	99	-7.5%	74	212,600	52	641	417	-15.9%	371	219,400	200,000	16.5%	11	343,100	60	121,400	14	226,600
Yamhill County	364	233	33	174	-7.0%	152	255,400	56 919 750 -3.5% 629 244,500 215,500 22.8						22.8%	12	198,200	60	198,700	17	311,100	
Marion/											_										
Polk Counties  North Coastal Counties	452 383	130	36 26	137	-3.5% -11.5%	114	235,600 321,800	85 121	531	571 292	9.6%	493 240	220,500 312,600		23.2% 17.1%	2	262,300	83	165,600	12	353,300 385,400

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares May 2006 with May 2005. The Year-To-Date section compares year-to-date statistics from May 2006 with year-to-date statistics from May 2005.

<sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (6/1/05-5/31/06) with 12 months before (6/1/04-5/31/05).



### **ACTIVE LISTINGS** Metro Portland, Oregon

This graph shows the active listings offered through RMLS<sup>™</sup> for all property categories this year, with a comparison of the residential active listings last year.

## **PENDING SALES** Metro Portland, Oregon

This graph represents monthly accepted offers in the Portland, Oregon metropolitan area over the past two years.



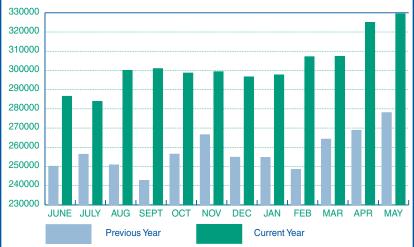
#### 100 95 90 85 80 75 70 65 60 55 50 45 40 35 JUNE JULY NOV DEC JAN FEB MAR APR AUG SEPT OCT Previous Year **Current Year** 330000

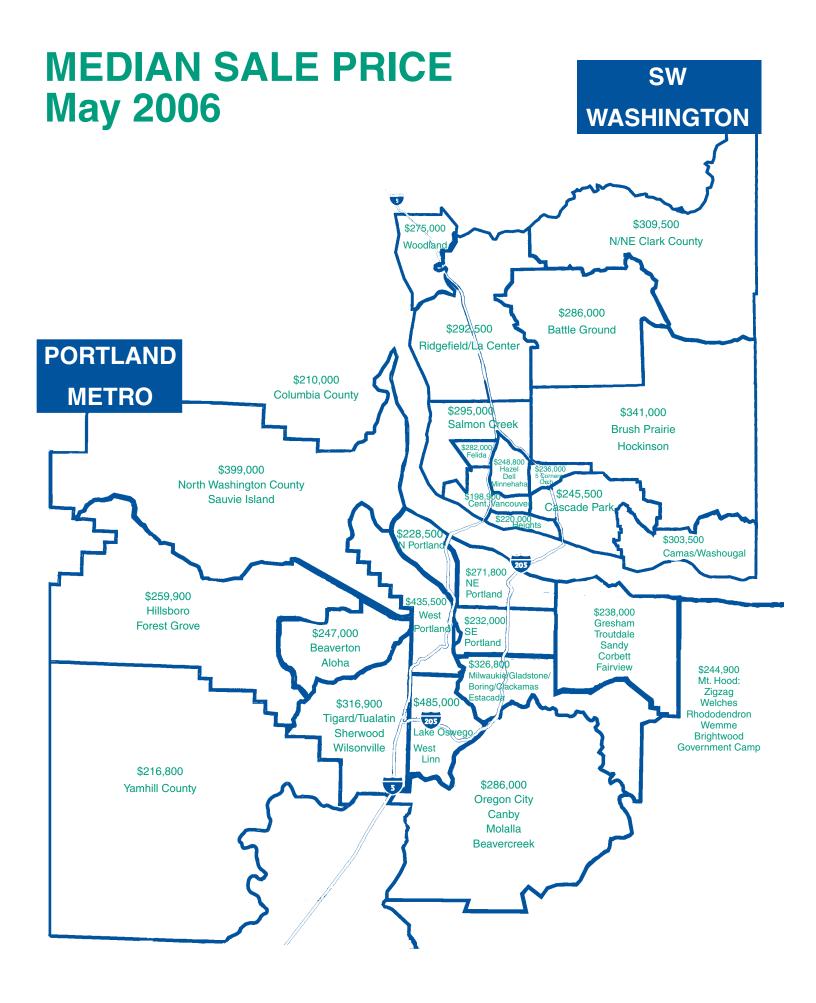
### **DAYS ON MARKET Metro Portland, Oregon**

This graph shows average days on market for sales in the Portland, Oregon metropolitan area. (See footnote on page 1.)

## **AVERAGE SALE PRICE Metro Portland, Oregon**

This graph represents the average sale price for all homes sold in the Portland, Oregon metropolitan area.





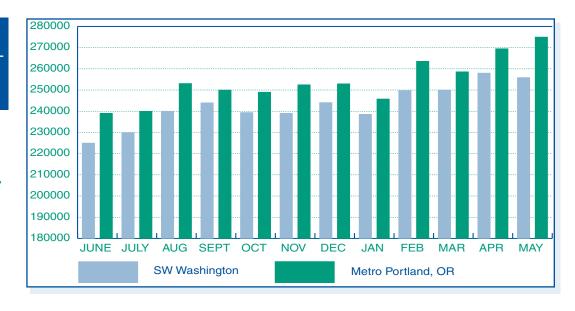


## PORTLAND, OR **NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales over the past 24 months in the greater Portland, Oregon metro area.

## **PORTLAND, OR & SOUTHWEST WA MEDIAN SALE PRICE**

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon metro area and Southwest Washington.





## **SOUTHWEST WA NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales over the past 24 months in Southwest Washington.



# SW Washington



RESIDENTIAL REVIEW: Southwest Washington

May 2006 Reporting Period

## **Residential Market Highlights**

	outhwest ashington	New Listings	Pending Sales	Closed Sales		Median Sale Price	
90	May	1,684	838	793	286,900	255,900	55
200	Year-to-Date	6,630	3,745	3,268	290,000	252,000	56
05	Мау	1,303	1,130	806	246,200	215,000	38
20	Year-to-Date	5,627	4,682	3,737	241,400	205,000	49

#### **May Residential Highlights**

The number of new listings continued to increase in May 2006 when compared with May 2005, climbing 29.2%. On the other hand, the number of accepted offers dropped 25.8%. Further, closed sales decreased 1.6%.

The 3,290 active residential listings at month's end would last 4.1 months at May's rate of sales.

#### **Year-To-Date Trends**

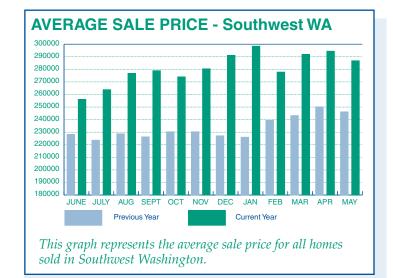
When comparing market activity through May 2006 to the same time period in 2005, new listings were up 17.8%. Meanwhile, accepted offers and closed sales were both down, 20% and 12.6% respectively.

#### **Appreciation**

Comparing the 12 months ending with May 2006 to the 12 immediately prior, the average sale price climbed 19.5% (\$278,600 v. \$233,100). Using the same formula we can see that the median sale price increased 23.6% (\$243,900 v. \$197,400).

#### Inventory in Months (Active Listings / Closed Sales)

	2004	2005	2006
January	5.2	3.5	5.4
February	4.7	3.0	4.6
March	2.9	2.0	3.8
April	2.9	1.9	4.8
May	2.7	2.0	4.1
June	2.3	1.8	
July	2.5	2.1	
August	2.6	2.2	
September	2.6	2.6	
October	2.6	3.0	
November	2.7	3.7	
December	2.5	3.3	





# **AREA REPORT • 5/2006 Southwest Washington**

								RESID	DENTIA	L						СОМ	MERCIAL	L	AND	MULT	TFAMILY
				Cur	rent Month	1					Year	r-To-Da	ate			Yea	r-To-Date	Yea	r-To-Date	Year-	-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time <sup>1</sup>	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Downtown Vancouver	48	33	19	29	-36.4%	21	236,000	38	155	111	-14.6%	90	217,900	195,000	13.0%	5	377,400	2	287,500	11	284,400
NW Heights	76	58	7	37	-17.1%	29	175,600	41	209	151	-13.2%	135	175,700	171,000	18.2%	2	440,000	3	70,800	25	241,400
SW Heights	31	16	4	16	15.4%	15	321,500	81	77	55	-5.2%	47	313,300	246,000	6.8%	0	N/A	0	N/A	2	227,500
Lincoln/Hazel Dell	34	26	4	12	23.1%	16	265,400	47	96	61	-12.9%	56	244,600	230,000	27.8%	0	N/A	0	N/A	0	N/A
E Hazel Dell	151	85	15	37	-31.3%	46	251,100	48	328	208	-6.7%	157	244,500	235,000	23.1%	5	141,400	5	161,200	1	399,900
NE Heights	59	39	2	25	-21.9%	25	244,200	46	155	107	-24.1%	93	232,800	218,500	26.8%	1	50,000	3	336,000	6	297,100
Orchards	143	82	40	42	29.5%	57	265,300	45	375	210	8.2%	203	267,600	265,900	30.6%	1	220,000	4	153,800	3	316,500
S Evergreen	212	127	29	74	-29.9%	75	221,100	40	536	338	-20.8%	308	224,100	219,900	11.5%	0	N/A	4	1,155,100	16	282,400
은 Heights	36	18	5	12	-14.3%	18	303,500	49	101	71	-29.0%	63	280,800	213,000	17.5%	1	193,000	1	235,000	1	220,000
Cascade Park	68	36	13	21	-22.2%	28	270,300	49	164	116	-9.4%	111	290,300	260,000	17.4%	2	84,000	1	180,000	8	312,300
Five Corners	100	54	8	49	15.0%	46	232,600	59	256	187	-0.5%	159	234,200	227,000	21.4%	0	N/A	2	362,500	1	196,800
E Orchards	120	60	24	21	-13.6%	38	296,400	59	248	125	-28.6%	112	318,500	296,200	31.5%	0	N/A	0	N/A	0	N/A
Fisher's Landing	86	63	13	38	-11.9%	37	298,900	47	264	167	-19.7%	134	293,000	282,000	15.5%	0	N/A	4	318,800	0	N/A
SE County	32	11	6	9	-70.0%	3	426,900	81	44	28	-12.5%	21	480,500	396,000	47.2%	0	N/A	5	258,300	0	N/A
Camas City	312	146	40	62	-52.2%	33	388,600	64	543	249	-17.0%	207	427,100	346,000	17.6%	0	N/A	10	308,500	7	258,800
Washougal	310	120	58	56	-40.3%	37	337,200	88	437	207	1.5%	167	324,600	295,000	27.8%	3	210,700	60	169,500	5	330,200
N Hazel Dell	85	57	6	30	-47.1%	18	309,600	50	177	119	-25.2%	97	276,700	259,000	25.1%	0	N/A	0	N/A	1	1,153,800
S Salmon Creek	101	47	16	28	-54.2%	22	277,500	59	191	112	-42.0%	96	269,600	271,000	16.6%	2	165,500	3	138,300	0	N/A
N Felida	127	74	16	38	-60.4%	21	363,600	46	288	155	-21.7%	130	332,400	289,900	8.1%	0	N/A	1	145,000	1	215,200
N Salmon Creek	156	53	22	33	-25.9%	20	327,700	30	255	107	-25.7%	92	371,700	308,400	45.2%	1	865,000	4	656,200	0	N/A
Ridgefield	163	102	16	21	50.0%	18	294,800	59	230	60	11.1%	55	344,500	332,000	39.9%	2	260,000	8	1,496,700	0	N/A
W of I-5 County	29	11	1	2	-57.1%	3	845,700	111	36	18	-14.3%	15	631,600	612,000	8.5%	0	N/A	2	470,000	0	N/A
NW E of I-5 County	39	19	6	6	-46.7%	8	327,100	29	72	38	-37.7%	34	372,800	337,300	16.9%	0	N/A	9	332,200	0	N/A
Battleground	196	96	29	35	-22.4%	45	294,000	48	404	216	-20.6%	208	291,100	248,400	23.6%	2	412,500	7	363,900	3	366,600
Brush Prairie	195	72	15	26	0.0%	36	387,000	72	304	151	10.2%	143	385,200	325,000	21.2%	2	387,500	13	289,200	1	330,000
East County	2	1	1	0	-100.0%	0	N/A	N/A	3	1	0.0%	1	249,900	249,900	8.0%	0	N/A	0	N/A	0	N/A
Central County	17	6	2	3	33.3%	4	359,300	54	26	10	-44.4%	9	418,100	395,000	39.0%	0	N/A	3	237,200	0	N/A
Mid-Central County	21	10	3	7	-71.4%	2	550,000	15	33	20	-37.5%	17	386,000	349,500	32.8%	0	N/A	6	277,900	0	N/A
Yacolt Yacolt	48	22	4	10	-30.0%	7	370,900	138	67	33	-13.2%	28	304,800	305,000	8.7%	0	N/A	6	256,300	0	N/A
La Center	75	41	5	9	-8.3%	11	293,600	110	127	67	55.8%	66	323,100	316,400	16.9%	1	194,200	0	N/A	0	N/A
N Central	28	11	5	5	0.0%	3	334,700	30	32	12	-42.9%	6	338,800	376,000	51.2%	0	N/A	4	201,700	0	N/A
NE Corner	6	1	0	0	-25.0%	3	276,300	73	15	10	-52.4%	9	258,200	210,000	51.7%	0	N/A	4	181,500	0	N/A
Woodland City	24	17	2	5	-76.7%	7	339,300	95	45	32	-79.1%	29	275,200	235,000	24.6%	2	289,000	4	528,000	0	N/A
₩oodland Area	37	17	4	8	33.3%	8	310,700	70	53	26	-53.6%	27	320,900	269,900	25.5%	0	N/A	13	157,100	0	N/A
Cowlitz County	123	53	14	32	-65.6%	33	236,900	66	284	167	-45.8%	143	207,000	174,000	6.9%	2	142,500	50	100,800	6	157,600

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares May 2006 with May 2005. The Year-To-Date section compares year-to-date statistics from May 2006 with year-to-date statistics from May 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (6/1/05-5/31/06) with 12 months before (6/1/04-5/31/05).



# Lane County



RESIDENTIAL REVIEW: Lane County, Oregon

May 2006 Reporting Period

## **Residential Market Highlights**

	ne County, regon	New Listings	Pending Sales	Closed Sales		Median Sale Price	71 71
2006	May	746	492	430	247,200	221,100	46
20	Year-to-Date	2,935	2,074	1,817	243,000	215,000	53
02	May	587	501	465	216,700	193,000	47
2005	Year-to-Date	2,608	2,241	1,873	207,000	180,000	51

#### **May Residential Highlights**

When comparing May 2006 to May 2005 in Lane County the number of new listings increased 27.1%. However, closed sales were down 7.5% and pending sales decreased 1.8%.

#### **Year-To-Date Trends**

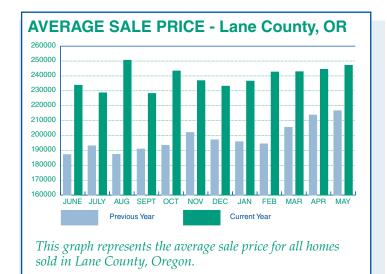
Market activity was mixed in Lane County when comparing January-May of 2006 to the same time frame last year. New listings were up 12.5%. The number of closed sales fell 3%. Further, the number of pending sales decreased 7.5%.

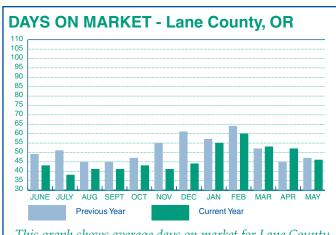
#### **Appreciation**

To calculate sale price appreciation, we compare the 12 months ending with May 2006 to the 12 immediately prior. Using those time periods, the average sale price climbed 20.8% (\$238,400 v. \$197,300). Using the same formula we can see that the median sale price increased 21% (\$205,700 v. \$170,000).

#### Inventory in Months (Active Listings / Closed Sales)

	2004	2005	2006
January	4.9	3.4	4.1
February	3.8	2.8	3.4
March	2.6	1.8	2.4
April	2.6	1.8	2.5
May	2.3	1.7	2.6
June	2.0	1.8	
July	2.2	2.1	
August	2.2	2.1	
September	2.6	2.5	
October	2.8	2.8	
November	2.5	2.6	
December	2.2	2.5	





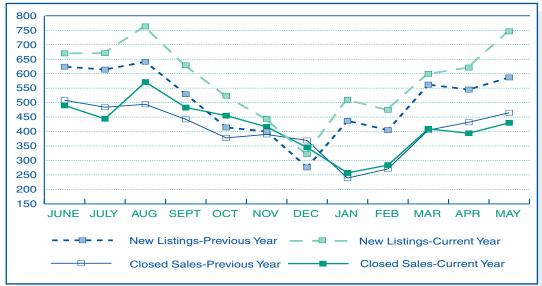
This graph shows average days on market for Lane County, Oregon properties from listing to accepted offer.

# **AREA REPORT • 5/2006 Lane County, Oregon**

							F	ESIDE	NTIAL							СОМ	MERCIAL		LAND	MUL	TIFAMILY
				Cur	rent Mont	h					Yea	r-To-D	ate			Yea	r-To-Date	Yea	r-To-Date	Year	r-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
<mark>প্র</mark> Hayden Bridge	30	19	1	18	28.6%	13	225,000	45	78	64	1.6%	58	240,000	220,500	15.4%	0	N/A	0	N/A	2	208,300
McKenzie Valley	59	32	5	12	0.0%	10	296,900	67	87	40	-16.7%	37	363,800	315,000	19.3%	1	300,000	6	249,200	0	N/A
Pleasant Hill/Oak	72	44	15	24	14.3%	16	286,800	80	126	83	-12.6%	71	206,900	163,500	14.2%	4	57,800	8	109,800	1	110,000
Cottage Grove/ Creswell/Dorena	155	74	13	41	-28.1%	24	197,300	63	278	184	-19.7%	154	212,700	193,300	24.0%	2	177,500	29	135,600	3	271,700
(Veneta/Elmira	55	38	8	32	28.0%	21	254,400	61	164	127	16.5%	100	231,200	205,000	14.6%	1	231,800	5	196,600	1	960,000
Junction City	53	24	2	17	-5.6%	13	243,500	59	111	72	-26.5%	67	233,000	178,000	13.2%	3	225,000	5	131,600	3	579,700
Florence	25	7	2	0	N/A	0	N/A	N/A	24	6	-25.0%	7	283,600	350,000	51.5%	1	585,000	3	122,500	1	199,000
Thurston	82	47	9	38	-11.6%	32	207,400	30	225	162	-4.1%	153	207,000	195,500	25.5%	3	1,435,000	26	88,100	9	225,900
Coburg I-5	14	11	2	11	120.0%	7	138,600	45	38	30	50.0%	24	220,400	183,700	1.4%	0	N/A	1	47,000	0	N/A
N Gilham	48	34	4	9	-18.2%	8	373,200	47	91	58	-32.6%	53	305,600	266,000	27.8%	0	N/A	0	N/A	2	302,000
Ferry Street Bridge	87	58	5	41	17.1%	33	324,100	44	204	139	-7.9%	115	293,500	270,000	17.3%	1	72,500	5	206,600	1	235,000
E Eugene	74	51	12	35	-2.8%	30	330,700	47	204	142	-4.1%	117	334,800	299,900	33.6%	1	887,500	10	179,200	5	335,300
SW Eugene	100	86	21	55	0.0%	40	302,200	34	311	218	-13.1%	179	326,800	295,000	17.0%	0	N/A	21	182,200	6	307,300
W Eugene	45	30	1	14	-12.5%	12	185,000	36	85	59	-10.6%	51	190,900	185,000	20.0%	2	628,100	1	168,000	5	275,900
Danebo	97	64	13	51	15.9%	57	178,700	37	313	220	2.3%	208	187,500	190,000	20.1%	0	N/A	2	65,500	6	279,400
River Road	27	19	5	15	-46.4%	17	215,400	39	95	78	-17.0%	71	204,700	194,900	17.9%	0	N/A	2	68,000	2	211,500
Santa Clara	82	50	16	33	6.5%	36	288,300	35	229	160	-1.8%	142	271,300	249,900	24.2%	1	1,800,000	6	91,700	6	305,000
Springfield	67	48	6	38	-15.6%	53	176,500	58	237	208	4.5%	193	171,900	162,500	22.4%	6	497,500	5	173,900	23	265,600
Mohawk Valley	18	10	4	8	60.0%	8	435,200	59	35	24	-17.2%	17	377,000	329,900	29.2%	0	N/A	0	N/A	0	N/A

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (6/1/05-5/31/06) with 12 months before (6/1/04-5/31/05).



# LANE COUNTY NEW LISTINGS & CLOSED SALES

This graph shows the new residential listings and closed sales in Lane County, Oregon.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares May 2006 with May 2005. The Year-To-Date section compares year-to-date statistics from May 2006 with year-to-date statistics from May 2005.



# Douglas County



RESIDENTIAL REVIEW: Douglas County, Oregon

May 2006 Reporting Period

## Residential Market Highlights

	ouglas County egon	<b>/,</b> New Listings	Pending Sales		<b>-</b>		7.1
90	Мау	349	141	154	211,100	175,800	78
20	Year-to-Date	1,303	647	608	202,100	175,000	78
02	May	202	168	152	172,200	153,000	60
20	Year-to-Date	984	737	627	175,100	150,000	79

#### **May Residential Highlights**

The number of new listings in Douglas County increased 72.8%, when comparing May 2006 to May 2005. Also, closed sales increased 1.3%. However, the number of pending sales dropped 16.1%.

#### **Year-To-Date Trends**

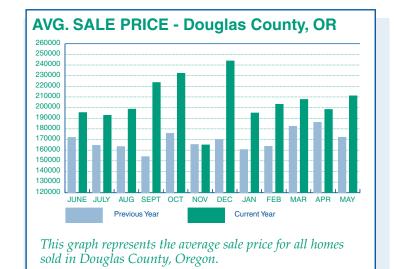
When comparing market activity through May 2006 to the same time period in 2005, new listings were up 32.4%. On the other hand, the number of accepted offers decreased 12.2% and closed sales dropped 3%.

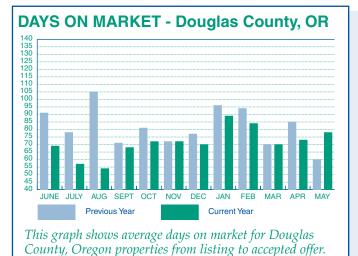
#### **Appreciation**

To calculate sale price appreciation, we compare the 12 months ending with May 2006 to the 12 immediately prior. Using those time periods, the average sale price climbed 22.6% (\$207,400 v. \$169,200). Using the same formula we can see that the median sale price also increased—up 20.8% (\$172,800 v. \$143,000).

# Inventory in Months (Active Listings / Closed Sales)

	2004	2005	2006
January	8.0	3.4	6.5
February	7.7	4.8	6.2
March	4.4	3.3	6.3
April	4.4	3.1	6.9
May	3.5	3.0	6.0
June	3.2	2.9	
July	3.2	3.0	
August	3.5	3.5	
September	3.7	3.5	
October	2.9	4.6	
November	3.2	4.7	
December	3.4	5.5	





# Market Action

# **AREA REPORT • 5/2006 Douglas County, Oregon**

		RESIDENTIAL														CON	MMERCIAL		LAND	MUL	TIFAMILY
				Cu	rrent Mon	th					Yea	r-To-D	ate			Yea	ar-To-Date	Yea	r-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
NE Roseburg	112	50	5	18	-5.3%	18	211,100	88	172	81	-5.8%	83	188,200	154,400	34.0%	2	172,500	24	96,200	4	238,500
NW Roseburg	91	36	9	16	-5.9%	19	347,800	74	110	60	-9.1%	55	318,600	252,500	20.2%	1	1,485,000	13	185,000	1	256,000
SE Roseburg	50	18	0	8	-33.3%	15	163,900	65	79	50	-13.8%	51	176,700	179,900	15.9%	3	183,500	11	53,900	2	177,800
SW Roseburg	68	27	3	12	0.0%	7	209,500	28	96	53	-14.5%	47	224,700	215,000	7.4%	1	200,000	7	130,800	2	138,800
Glide & E of Roseburg	41	11	3	4	-33.3%	5	294,000	80	45	22	-42.1%	23	314,000	287,500	52.3%	2	387,500	4	320,600	0	N/A
Sutherlin/ Oakland Area	120	46	9	21	23.5%	16	232,400	123	171	78	1.3%	69	202,300	180,000	23.0%	4	774,400	10	100,100	1	375,000
Winston & SW of Roseburg	90	37	5	17	-22.7%	16	227,800	61	133	77	-8.3%	60	194,100	154,500	25.7%	3	163,200	12	224,700	2	188,500
Myrtle Creek & S/SE of Roseburg	128	42	13	15	-50.0%	23	142,300	64	184	101	-12.2%	104	166,100	143,000	26.5%	4	150,500	14	103,000	0	N/A
Green District	75	30	4	13	8.3%	15	192,800	71	120	66	8.2%	58	190,100	169,900	35.7%	0	N/A	4	249,700	2	302,000
North Douglas County	155	52	15	17	-19.0%	20	158,600	100	193	59	-34.4%	58	156,100	137,000	13.3%	5	295,000	14	125,200	0	N/A

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (6/1/05-5/31/06) with 12 months before (6/1/04-5/31/05).



## **DOUGLAS COUNTY NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales in Douglas County, Oregon

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares May 2006 with May 2005. The Year-To-Date section compares year-to-date statistics from May 2006 with year-to-date statistics from May 2005.



# Coos Counties



RESIDENTIAL REVIEW: Coos County, Oregon

May 2006 Reporting Period

## Residential Market Highlights

	oos County, regon	New Listings				Median Sale Price	71 71
90	May	206	61	65	222,200	190,000	89
20	Year-to-Date	731	329	310	205,600	169,000	86
02	May	135	101	89	166,700	151,500	61
20	Year-to-Date	584	437	377	166,200	142,000	78

#### **May Residential Highlights**

Market activity in Coos County appears mixed, when comparing May 2006 to May 2005. For example, the number of new listings increased 52.6%. Alternatively, closed sales dropped 27% and the number of pending sales fell 39.6%. See table above for more details.

#### **Year-To-Date Trends**

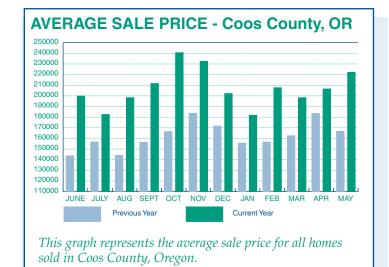
When comparing market activity through May 2006 to the same time period in 2005, new listings were up 25.2%. However, the number of closed sales also decreased 17.8% and pending sales dropped 24.7%.

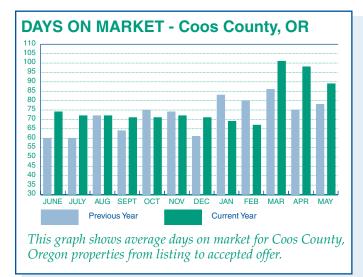
#### **Appreciation**

To calculate sale price appreciation, we compare the 12 months ending with May 2006 to the 12 immediately prior. Using those time periods, the average sale price climbed 29.3% (\$209,200 v. \$161,800). Using the same formula we can see that the median sale price also increased—up 26.8% (\$175,000 v. \$138,000).

#### Inventory in Months (Active Listings / Closed Sales)

	2004	2005	2006
January	5.1	3.7	7.8
February	6.3	4.5	7.7
March	4.1	2.6	7.9
April	3.4	3.6	7.6
May	4.7	3.2	9.1
June	3.3	3.3	
July	2.3	4.1	
August	2.8	3.6	
September	2.8	3.7	
October	2.8	4.7	
November	2.9	4.9	
December	2.8	7.7	





# Market Action



# Coos & Curry Counties



RESIDENTIAL REVIEW: Curry County, Oregon

May 2006 Reporting Period

# Residential Market Highlights

Curry County, Oregon		New Listings				Median Sale Price	7.1
90	May	129	36	26	289,100	265,000	110
20	Year-to-Date	418	127	107	303,900	275,000	108
02	May	60	34	22	323,300	275,000	100
20	Year-to-Date	241	129	104	317,200	277,000	90

#### **May Residential Highlights**

New listings increased 115% when comparing May 2006 to May 2005. The number of closed sales in Curry County increased 18.2%. Further, the number of pending sales increased 5.9%.

#### **Year-To-Date Trends**

Comparing January-May 2006 to the same time period in 2005, new listings were up 73.4%. Closed sales were up 2.9%, but the number of pending sales dropped 1.6%.

#### **Appreciation**

Comparing the 12 months ending with May 2006 to the 12 immediately prior, average sale price climbed 8.3% (\$328,900 v. \$303,600). Using the same formula we can see that the median sale price also increased—up 8.4% (\$298,000 v. \$275,000).



## **AREA REPORT • 5/2006 • Coos & Curry Counties, Oregon**

	RESIDENTIAL														COMMERCIAL		LAND		MULTIFAMIL		
	Current Month Year-To-Date												Yea	ar-To-Date	Yea	r-To-Date	Year-To-Date				
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
€ Coos County	593	206	53	61	-39.6%	65	222,200	89	731	329	-24.7%	310	205,600	169,000	29.3%	16	318,400	70	187,900	17	224,900
City, Airport, Marina Hts., NB Chetco	155	62	12	13	-38.1%	10	347,600	158	153	60	-21.1%	55	339,200	280,000	2.8%	2	255,000	20	221,300	3	248,300
Harbor, Winchuck, SB Chetco	84	25	2	9	0.0%	9	214,400	83	90	32	3.2%	26	222,200	232,500	11.3%	1	415,000	6	200,800	1	349,900
Carpenterville, Cape Ferrello, Whaleshead	24	8	3	5	66.7%	4	289,100	109	31	11	-21.4%	12	335,900	302,800	21.4%	0	N/A	1	450,000	0	N/A
Gold Beach	114	21	3	6	N/A	3	318,300	35	107	20	400.0%	13	265,400	275,000	19.2%	1	3,850,000	3	435,700	0	N/A
Port Orford, Langlois	42	13	4	3	200.0%	0	N/A	N/A	37	4	0.0%	1	600,000	600,000	81.2%	0	N/A	4	227,900	0	N/A

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares May 2006 with May 2005. The Year-To-Date section compares year-to-date statistics from May 2006 with year-to-date statistics from May 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (6/1/05-5/31/06) with 12 months before (6/1/04-5/31/05).



# Mid-Columbia



RESIDENTIAL REVIEW: Mid-Columbia

May 2006 Reporting Period

## **Residential Market Highlights**

Mi	d-Columbia	New Listings	Pending Sales		Average Sale Price	Median Sale Price	71 7 7
90	May	192	107	98	224,700	196,000	87
2006	Year-to-Date	691	424	358	246,500	196,000	90
90	April	151	99	80	248,900	207,000	101
2006	Year-to-Date	498	325	259	255,200	199,000	91

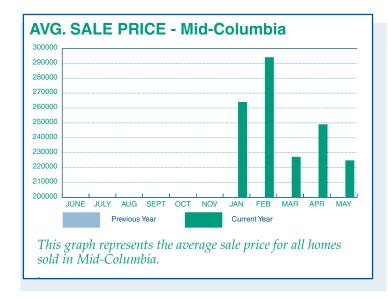
Traditionally the above chart compares the current month with the same month of the previous year. However, due to the recent conversion in the Mid-Columbia areas, comparable data for these areas is not available. We will include comparable data beginning with the January 2007 issue of Market Action. Until then we will include information for the current and previous month.

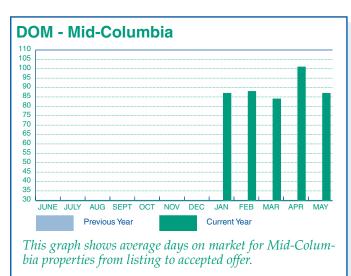
#### **May Residential Highlights**

We are happy to announce that Mid-Columbia statistics are now a regular feature in the Market Action Newsletter. However, because our historical data is severely limited due to their recent conversion we are unable to provide comparable statistics. We will include appreciation and percentage changes for all categories in January 2007 once we have compiled a reliable listings archive.

As you can see in the table above, there were 192 new listings in May 2006 in Mid-Columbia–up 27.2% from the previous month (see table above). There was a 8.1% decrease in pending sales (107 v. 99). Closed sales also increased 22.5% (98 v. 80). The average sale price decreased 9.7% (\$224,700 v. \$248,900) and the median sale price fell 5.3% (\$196,000 v. \$207,000). The average listing was on the market for 87 days–down 13.9%. (Due to possible reporting inconsistencies, average market time should be used to analyze trends only.)

At May's rate of sales, the 462 active residential listings at month's end would take 4.7 months to sell.





# **AREA REPORT • 5/2006 Mid-Columbia**

	Current Month								Year	-To-Da	ate			Year-To-Date		Year-To-Date		Year-To-Date			
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005 <sup>2</sup>	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
White Salmon/Bingen	41	20	0	5	N/A	7	281,300	61	55	33	N/A	30	287,900	248,800	N/A	2	325,000	7	164,300	0	N/A
Snowden	7	5	1	1	N/A	3	513,000	82	12	6	N/A	6	456,300	388,500	N/A	0	N/A	3	182,300	0	N/A
Trout Lake/Glenwood	7	3	0	2	N/A	1	206,000	109	9	3	N/A	4	457,600	338,000	N/A	0	N/A	1	70,000	0	N/A
Husum/BZ Corner	9	2	0	0	N/A	2	182,000	90	8	4	N/A	4	194,800	185,000	N/A	0	N/A	6	149,300	0	N/A
Lyle	12	6	2	1	N/A	3	273,800	71	19	6	N/A	4	269,100	222,800	N/A	1	475,000	11	137,300	0	N/A
Dallesport/Murdock	7	1	1	1	N/A	5	207,500	213	6	9	N/A	8	186,500	188,600	N/A	0	N/A	4	140,300	0	N/A
Appleton/Timber Valley	4	3	0	0	N/A	1	110,000	55	4	5	N/A	4	120,000	107,500	N/A	0	N/A	2	87,500	0	N/A
Centerville/High Prairie	1	1	0	1	N/A	2	154,000	64	4	3	N/A	2	154,000	154,000	N/A	0	N/A	10	69,100	0	N/A
Goldendale	46	12	2	12	N/A	12	94,100	87	73	44	N/A	42	116,800	106,000	N/A	2	152,500	37	108,300	1	115,000
Bickleton/East County	6	0	0	1	N/A	0	N/A	N/A	5	4	N/A	1	57,500	57,500	N/A	0	N/A	3	51,000	0	N/A
Klickitat	3	1	2	1	N/A	0	N/A	N/A	6	2	N/A	1	93,500	93,500	N/A	0	N/A	1	75,000	0	N/A
Skamania	5	1	0	1	N/A	2	227,500	72	5	3	N/A	3	200,300	225,000	N/A	1	149,000	4	113,800	0	N/A
North Bonneville	6	1	0	0	N/A	0	N/A	N/A	5	5	N/A	5	290,400	234,000	N/A	1	26,500	0	N/A	0	N/A
Stevenson	20	12	2	6	N/A	1	200,000	211	22	11	N/A	8	359,200	302,300	N/A	2	307,500	7	102,000	0	N/A
Carson	9	2	0	2	N/A	1	139,400	20	13	6	N/A	5	212,900	193,800	N/A	0	N/A	1	50,000	0	N/A
Home Valley	2	0	0	1	N/A	0	N/A	N/A	1	1	N/A	0	N/A	N/A	N/A	0	N/A	0	N/A	0	N/A
Cook, Underwood, MIII A, Willard	6	1	0	1	N/A	3	254,300	107	9	7	N/A	8	340,900	335,000	N/A	0	N/A	4	134,500	0	N/A
Unincorporated North	7	3	0	0	N/A	1	207,500	93	4	1	N/A	3	160,700	157,500	N/A	0	N/A	9	129,400	0	N/A
The Dalles	94	46	5	37	N/A	28	183,000	69	187	132	N/A	111	170,000	159,500	N/A	1	212,000	7	89,600	4	278,400
Dufur	2	1	0	0	N/A	1	168,800	181	3	2	N/A	2	329,400	329,400	N/A	0	N/A	4	45,900	0	N/A
Tygh Valley	3	0	0	0	N/A	1	113,000	195	3	2	N/A	2	111,500	111,500	N/A	0	N/A	0	N/A	0	N/A
Wamic/Pine Hollow	19	7	1	6	N/A	2	98,300	180	22	13	N/A	6	104,100	112,500	N/A	0	N/A	1	385,000	0	N/A
Maupin/Pine Grove	3	2	0	2	N/A	1	65,000	139	4	3	N/A	2	117,300	117,300	N/A	0	N/A	3	114,500	0	N/A
Rowena	1	0	0	0	N/A	0	N/A	N/A	0	0	N/A	0	N/A	N/A	N/A	0	N/A	0	N/A	0	N/A
Mosier	8	1	0	0	N/A	0	N/A	N/A	5	3	N/A	4	515,000	290,000	N/A	0	N/A	3	249,000	0	N/A
Cascade Locks	16	2	0	2	N/A	2	180,000	90	21	8	N/A	5	188,600	184,000	N/A	0	N/A	2	60,000	0	N/A
Hood River City	57	31	3	13	N/A	6	395,900	50	98	54	N/A	44	367,700	315,800	N/A	3	625,000	22	138,600	2	300,000
Hood River-Westside	16	8	0	4	N/A	7	347,900	65	28	18	N/A	18	450,300	397,500	N/A	0	N/A	5	231,600	0	N/A
Hood River-Eastside	6	2	0	0	N/A	0	N/A	N/A	3	2	N/A	2	652,500	652,500	N/A	1	525,000	0	N/A	0	N/A
Odell	11	6	1	2	N/A	2	297,500	27	15	8	N/A	6	263,000	260,300	N/A	0	N/A	0	N/A	0	N/A
Parkdale/Mt. Hood	19	9	3	4	N/A	3	358,000	27	35	20	N/A	15	361,400	384,000	N/A	0	N/A	0	N/A	0	N/A
Sherman County	9	3	1	1	N/A	1	260,000	432	7	6	N/A	3	148,700	104,000	N/A	1	41,000	0	N/A	0	N/A

#### Corporate

825 NE Multnomah, Suite 270 Portland, OR 97232 (503) 236-7657 Fax: (503) 230-0689

#### **Douglas Oregon**

1299 NW Ellan, Suite 3 Roseburg, OR 97470 (541) 673-3571 Fax: (541) 673-6581

#### Southwest Washington

1514 Broadway, Suite 101 Vancouver, WA 98666 (360) 696-0718 Fax: (360) 696-9342

#### **Lane County**

2139 Centennial Plaza Eugene, OR 97401 (541) 686-2885 Fax: (541) 484-3854

#### Curry County

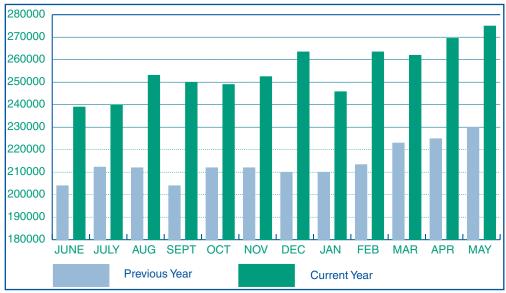
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## **MEDIAN SALES PRICE - Metro Portland, Oregon**





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