# MARKET ACTION

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A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

### RESIDENTIAL REVIEW: Metro Portland, Oregon

#### **August Residential Highlights**

Fall may be approaching and things may be cooling off, but don't pack away your shorts yet because the heat of the summer season has not disappeared completely.

Average sale price is up 9.6% when comparing August 2006 to August 2005. Meanwhile new listings continue to rise. Further, closed and pending sales have decreased when compared to this same time last year. As a result Inventory has climbed again.

At August's rate of closed sales (2,939), the 10,544 active residential listings at month's end would last approximately 3.6 months. The number of new listings increased 15.7% when comparing August 2006 to August 2005. However, pending sales decreased 20.8% and closed sales dropped 20.4%.

#### **Year-To-Date**

January-August 2006 brought with it an increase of new listings, up 13.7%, as well as a decrease in pending sales, down 13.5%. Further, the number of closed sales has decreased 11% when compared to the same time period in 2005. See Year-to-Date rows in the table below for more information.

#### **Appreciation**

Home values continue to appreciate at double digit rates. When comparing the average sale price for the months of September 2005 through August 2006 with the 12 immediately prior, the average sale price increased 16.4% (\$312,400 v. \$268,400). Also, using the same date range, the median sale price ending in August 2006 increased 16.9% (\$263,000 v. \$225,000) from the twelve months prior.

#### August 2006 Reporting Period

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#### Inventory in Months (Active Listings / Closed Sales)

	2004	2005	2006
January	6.1	3.4	3.2
February	4.8	3.0	2.7
March	3.4	1.8	2.0
April	3.0	1.8	2.4
May	2.8	1.6	2.3
June	2.4	1.5	2.6
July	2.5	1.7	3.5
August	2.7	1.6	3.6
September	2.8	1.9	
October	2.7	2.2	
November	2.9	2.2	
December	2.4	2.1	

### **Residential Market Highlights**

	etro Portland, regon	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Average Market Time*
90	August	5,529	2,986	2,939	328,800	275,000	39
20	Year-to-Date	38,972	24,175	22,424	320,600	269,900	41
02	August	4,779	3,771	3,690	300,100	253,100	37
20	Year-to-Date	34,263	27,957	25,185	275,700	230,000	45



# **AREA REPORT • 8/2006**

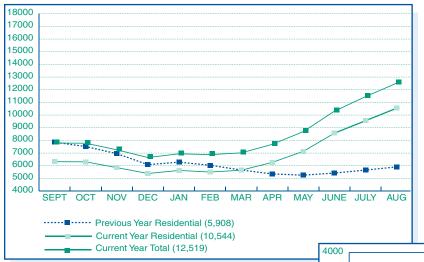
# Metro Portland & Adjacent Regions, Oregon

							R	ESIDE	NTIAL							СОМІ	MERCIAL	L	.AND	MULT	ΓΙFΑΜΙLΥ
				Curre	ent Month	1					Year	-To-Dat	te			Year	-To-Date	Year	-To-Date	Year	-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005 <sup>2</sup>	Closed Sales	Average Sale Price	Average Market Time <sup>1</sup>	New Listings	Pending Sales	Pending Sales 2006 v. 2005 <sup>2</sup>	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
North Portland	425	246	72	150	-1.3%	145	243,400	32	1,866	1,191	3.5%	1,040	245,100	234,600	21.4%	9	313,100	34	130,300	43	375,100
Northeast Portland	850	509	168	270	-22.0%	258	308,700	32	3,609	2,268	-18.0%	2,126	305,200	265,300	17.3%	22	472,100	45	256,600	98	466,700
Southeast Portland	1,213	724	220	426	-15.0%	406	264,500	30	5,106	3,224	-11.0%	3,052	263,300	230,000	16.6%	37	435,100	104	178,300	221	411,200
Gresham/ Troutdale	750	382	97	209	-30.6%	186	287,700	38	2,544	1,591	-25.9%	1,552	260,500	245,000	13.9%	13	455,800	64	568,000	79	308,000
Milwaukie/ Clackamas	939	418	148	203	-28.0%	206	376,800	49	3,063	1,688	-11.6%	1,570	348,000	305,000	19.7%	18	648,000	151	448,600	43	327,100
Oregon City/ Canby	598	271	118	148	0.7%	150	316,900	46	1,954	1,106	-13.1%	1,049	318,500	280,000	16.4%	18	345,700	79	380,300	27	474,700
Lake Oswego/West Linn	685	299	112	157	-19.9%	157	575,700	47	2,202	1,193	-17.7%	1,100	533,400	450,000	18.9%	0	N/A	23	573,700	6	428,700
West Portland	1,309	615	240	296	-13.2%	255	433,100	38	4,680	2,802	6.6%	2,108	448,500	375,000	12.0%	11	376,700	62	316,400	32	485,400
Northwest Washington County	426	282	71	120	-25.0%	130	440,100	37	1,539	926	-21.6%	930	403,000	365,000	14.9%	3	380,000	41	436,400	12	341,100
Beaverton/Aloha	906	555	172	342	-14.5%	330	272,400	25	3,814	2,507	-14.8%	2,414	280,400	250,000	16.3%	14	331,200	28	570,400	46	359,100
Tigard/Wilsonville	867	449	135	233	-25.1%	254	361,300	46	3,205	2,037	-18.4%	1,963	352,900	320,000	20.8%	4	337,800	28	448,100	22	434,800
Hillsboro/ Forest Grove	677	387	84	191	-32.7%	191	293,500	38	2,514	1,637	-19.8%	1,545	277,000	254,700	18.6%	22	456,100	46	301,400	52	296,800
Mt. Hood: Govt. Camp/Wemme	77	35	10	26	-18.8%	23	269,700	41	220	153	-16.4%	187	278,700	260,000	30.3%	3	243,300	28	142,000	0	N/A
Columbia County	317	121	40	79	-41.9%	104	233,500	49	1,061	699	-18.9%	680	224,000	210,000	14.7%	14	302,700	103	128,400	20	239,400
Yamhill County	505	236	64	136	-25.3%	144	271,400	63	1,595	1,153	-11.7%	1,108	258,900	228,500	25.2%	13	198,700	93	223,900	29	422,600
012																					
Marion/ Polk Counties	640	243	56	140	14.8%	131	242,800	65	1,582	959	3.5%	886	225,800	200,000	18.6%	9	237,700	61	141,900	17	331,600
North Coastal Counties	554	196	62	81	-14.7%	78	331,500	106	1,047	519	-6.0%	463	333,200	260,000	15.9%	4	203,800	149	160,500	12	430,300

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2006 with August 2005. The Year-To-Date section compares year-to-date statistics from August 2006 with year-to-date statistics from August 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (9/1/05-8/31/06) with 12 months before (9/1/04-8/31/05).



### **ACTIVE LISTINGS** Metro Portland, Oregon

This graph shows the active listings offered through RMLS<sup>™</sup> for all property categories this year, with a comparison of the residential active listings last year.

### **PENDING SALES** Metro Portland, Oregon

This graph represents monthly accepted offers in the Portland, Oregon metropolitan area over the past two years.



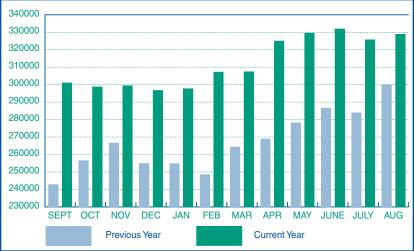
#### 100 95 90 85 80 75 70 65 60 55 50 45 40 35 JAN FEB JUNE JULY OCT DEC MAR APR MAY NOV Previous Year **Current Year** 340000

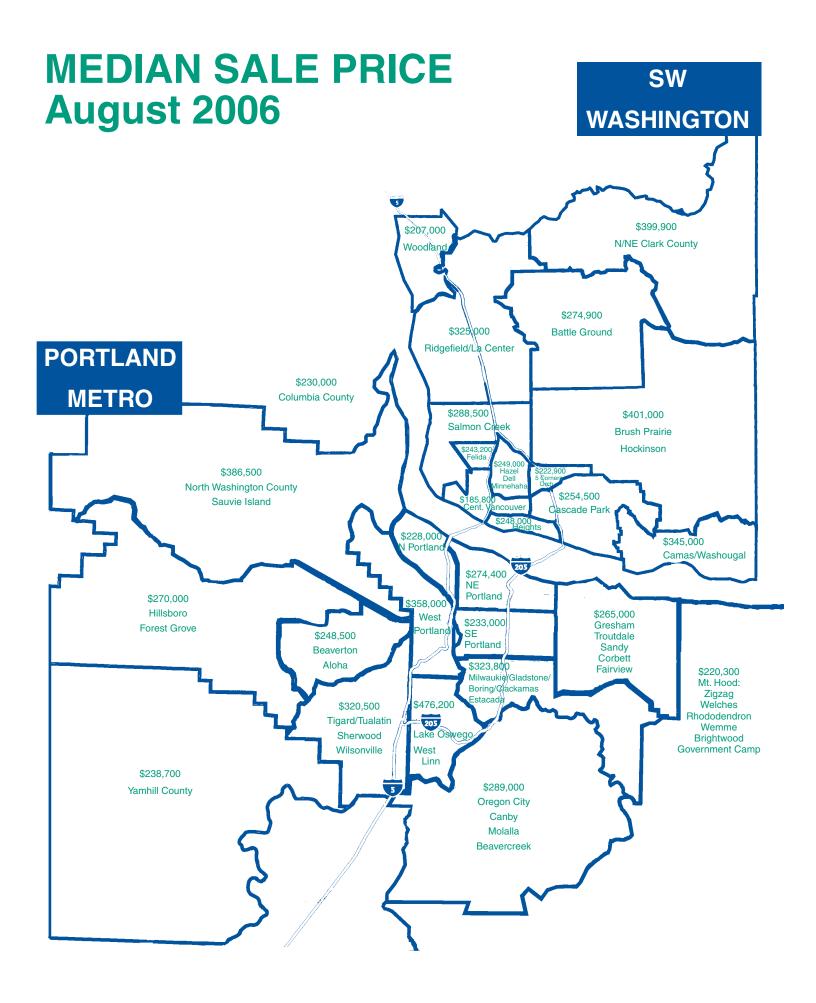
### **DAYS ON MARKET Metro Portland, Oregon**

This graph shows average days on market for sales in the Portland, Oregon metropolitan area. (See footnote on page 1.)

### **AVERAGE SALE PRICE Metro Portland, Oregon**

This graph represents the average sale price for all homes sold in the Portland, Oregon metropolitan area.





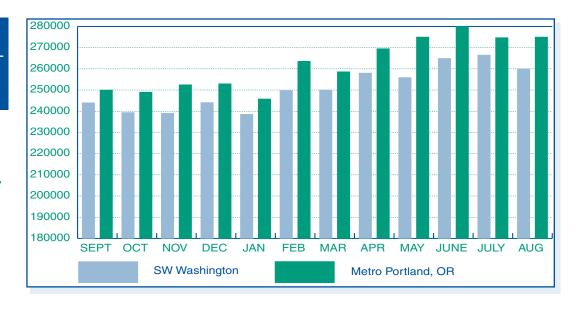


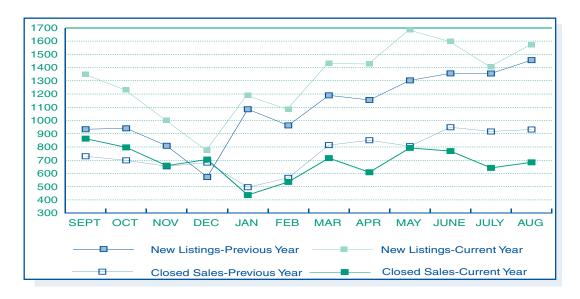
# PORTLAND, OR **NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales over the past 24 months in the greater Portland, Oregon metro area.

### **PORTLAND, OR & SOUTHWEST WA MEDIAN SALE PRICE**

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon metro area and Southwest Washington.





# **SOUTHWEST WA NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales over the past 24 months in Southwest Washington.



# SW Washington



RESIDENTIAL REVIEW: Southwest Washington

August 2006 Reporting Period

### **Residential Market Highlights**

	outhwest ashington	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Average Market Time*
90	August	1,571	759	684	294,300	260,000	55
200	Year-to-Date	11,205	5,886	5,508	294,700	257,500	57
05	August	1,456	1,052	932	276,900	240,000	36
20	Year-to-Date	9,788	7,684	6,766	251,400	216,000	44

#### **August Residential Highlights**

While down slightly from last month, inventory is still up compared to this time last year. The 4,071 active residential listings at month's end would last approximately 6.0 months at August's rate of sales. When comparing August 2006 with August 2005, new listings increased 7.9% in August 2006. However, pending and closed sales decreased 27.9% and 26.6%, respectively. (See tables above and at right.)

#### **Year-To-Date**

Comparing market activity through August 2006 to the same time period in 2005, new listings were up 14.5%. Meanwhile, accepted offers and closed sales were both down, 23.4% and 18.6%, respectively.

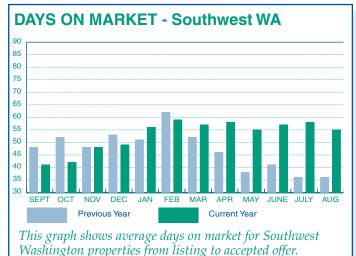
#### **Appreciation**

Comparing the 12 months ending with August 2006 to the 12 immediately prior, average sale price climbed 18.1% (\$289,300 v. \$244,900). Median sale price increased 19.1% (\$250,000 v. \$209,900).

#### Inventory in Months (Active Listings / Closed Sales)

	2004	2005	2006
January	5.2	3.5	5.4
February	4.7	3.0	4.6
March	2.9	2.0	3.8
April	2.9	1.9	4.8
May	2.7	2.0	4.1
June	2.3	1.8	4.7
July	2.5	2.1	6.1
August	2.6	2.2	6.0
September	2.6	2.6	
October	2.6	3.0	
November	2.7	3.7	
December	2.5	3.3	





Washington properties from listing to accepted offer.

# **AREA REPORT • 8/2006 Southwest Washington**

								RESID	ENTIA	.L						СОМ	MERCIAL	L	AND	MULT	TFAMILY
				Cur	rent Mont	h					Yea	r-To-Da	ate			Yea	r-To-Date	Yea	r-To-Date	Year-	To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Downtown Vancouver	81	42	8	13	-38.9%	11	216,900	28	256	147	-28.6%	143	222,900	195,000	16.5%	7	333,100	3	216,800	16	291,900
NW Heights	86	44	9	22	-20.7%	23	193,800	43	346	238	-11.2%	230	179,700	173,300	18.9%	2	440,000	6	81,200	33	237,400
SW Heights	43	18	5	11	-25.0%	9	473,100	48	142	89	0.0%	82	329,800	260,000	-0.1%	1	350,000	0	N/A	2	227,500
Lincoln/Hazel Dell	46	29	8	17	157.1%	18	231,100	40	168	103	-5.5%	95	247,200	231,000	23.9%	1	650,000	4	518,000	1	199,900
E Hazel Dell	189	82	33	54	-38.3%	37	240,400	68	567	319	-20.1%	262	241,800	232,700	16.3%	7	138,500	7	708,400	3	313,300
NE Heights	81	39	11	20	-16.7%	25	261,900	47	269	167	-24.1%	159	242,000	223,000	25.7%	1	50,000	3	336,000	7	279,500
Orchards	186	88	37	51	-17.8%	37	237,000	61	631	342	9.6%	317	262,700	254,900	27.7%	1	220,000	9	1,163,700	3	316,500
Signal Evergreen	265	117	35	69	-35.5%	60	227,200	44	888	528	-23.4%	505	229,500	223,500	10.7%	2	416,500	7	823,100	22	273,800
된 Heights	56	30	9	12	-37.5%	10	257,400	35	176	105	-36.0%	93	281,400	218,000	9.3%	1	193,000	2	655,000	1	220,000
Cascade Park	88	34	14	18	-24.1%	22	266,200	51	278	177	-19.5%	180	286,200	260,000	7.0%	5	319,100	2	335,000	10	311,900
Five Corners	123	53	15	35	-34.8%	30	246,900	65	434	287	-9.2%	270	236,200	228,000	20.1%	1	687,000	5	288,000	2	191,200
E Orchards	134	48	24	29	-34.0%	33	291,500	63	408	211	-32.2%	204	316,500	300,000	25.1%	0	N/A	2	257,500	0	N/A
Fisher's Landing	132	51	15	27	-41.9%	18	328,800	44	433	248	-23.5%	231	293,200	283,000	11.1%	0	N/A	7	313,600	3	400,500
SE County	33	12	5	5	-70.0%	3	320,300	45	72	42	-25.0%	40	436,600	386,500	28.9%	0	N/A	10	272,700	0	N/A
Camas City	332	122	59	53	-5.9%	64	388,100	64	891	406	-14.9%	384	429,400	359,300	21.6%	2	190,000	19	257,800	9	275,200
Washougal	323	125	34	44	-33.3%	34	354,300	81	720	332	-5.1%	299	336,800	309,000	23.4%	4	232,900	90	163,600	6	336,000
N Hazel Dell	135	39	15	31	-43.6%	22	285,000	44	334	192	-29.4%	171	293,800	270,000	15.3%	1	125,000	1	125,000	1	1,153,800
S Salmon Creek	166	69	21	24	-55.6%	20	288,600	39	365	168	-45.5%	162	272,600	269,000	10.7%	3	205,500	14	328,200	0	N/A
N Felida	193	77	25	41	-13.5%	32	326,700	49	520	274	-12.2%	241	334,100	302,600	3.0%	0	N/A	4	185,000	1	215,200
N Salmon Creek	195	75	38	30	-33.3%	18	311,900	44	464	181	-16.6%	159	351,200	295,000	27.9%	1	865,000	8	726,000	0	N/A
Ridgefield	188	38	23	5	0.0%	10	335,100	47	351	85	-15.8%	96	341,600	319,000	31.3%	2	260,000	9	1,341,000	0	N/A
W of I-5 County	37	8	6	1	0.0%	4	443,200	82	71	25	-28.6%	23	551,000	465,000	22.2%	0	N/A	5	336,200	0	N/A
NW E of I-5 County	45	15	12	8	-77.3%	5	505,300	62	119	59	-38.5%	53	418,800	350,000	14.3%	0	N/A	12	294,300	0	N/A
Battleground	228	80	34	37	-30.4%	48	305,600	59	665	347	-23.4%	339	301,800	264,900	21.1%	4	395,100	16	367,900	4	325,000
Brush Prairie	199	46	33	28	-38.9%	22	434,200	67	463	229	-3.4%	222	404,400	346,400	17.4%	4	367,700	33	349,000	1	330,000
East County	3	1	1	2	100.0%	2	584,900	20	10	4	-20.0%	3	473,200	569,900	48.6%	0	N/A	0	0	0	N/A
Central County	19	9	3	3	-16.7%	5	415,900	44	48	22	-42.1%	19	427,700	420,000	35.1%	0	N/A	4	217,900	0	N/A
Mid-Central County	26	8	5	1	-100.0%	0	N/A	N/A	50	24	-55.6%	26	390,400	368,500	17.5%	0	N/A	6	277,900	0	N/A
Yacolt Yacolt	46	16	9	7	-20.0%	8	263,300	45	105	57	-5.0%	53	303,100	300,000	27.6%	0	N/A	7	239,100	0	N/A
R La Center	66	16	24	6	-11.1%	8	400,000	34	185	86	17.8%	86	333,200	323,800	15.8%	1	194,200	3	307,600	0	N/A
N Central	32	14	3	1	#DIV/0!	3	374,900	134	58	16	-46.7%	16	354,100	376,000	41.9%	0	N/A	6	253,700	0	N/A
NE Corner	16	6	3	6	-100.0%	0	N/A	N/A	34	15	-54.5%	11	253,100	210,000	36.4%	0	N/A	4	181,500	0	N/A
Woodland City	23	10	5	3	-58.8%	7	213,600	65	71	50	-75.1%	47	293,300	224,900	25.5%	2	289,000	4	528,000	0	N/A
™ Woodland Area	45	11	3	3	-66.7%	4	296,300	73	83	39	-57.1%	43	311,700	269,900	29.2%	1	269,300	33	167,500	0	N/A
Cowlitz County	211	99	32	42	-68.6%	32	208,000	50	530	272	-51.3%	244	208,700	178,000	12.1%	2	142,500	90	104,400	10	167,100

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2006 with August 2005. The Year-To-Date section compares year-to-date statistics from August 2006 with year-to-date statistics from August 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (9/1/05-8/31/06) with 12 months before (9/1/04-8/31/05).



# Lane County



RESIDENTIAL REVIEW: Greater Lane County, Oregon

**August 2006 Reporting Period** 

### **Residential Market Highlights**

	eater Lane ounty, Oregon	New Listings	Pending Sales			Median Sale Price	71 71
90	August	858	478	526	272,100	242,800	50
20	Year-to-Date	5,463	3,471	3,284	254,600	223,300	51
02	August	763	585	571	250,600	209,900	41
2005	Year-to-Date	4,795	3,826	3,452	221,100	189,900	47

#### **August Residential Highlights**

We are happy to announce the addition of Florence area statistics to the Area Report under Lane County (page 9). Because comparable data for the Florence areas (225-231) is not available we will only report on areas 232-250 (which we will refer to as Greater Lane County) in the Residential Review (page 8) until substantial comparable data is available.

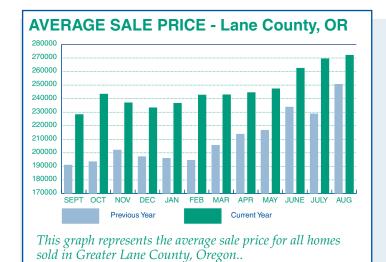
When comparing August 2006 to August 2005 in the Greater Lane County area, the number of new listings increased 12.5%. However, closed sales were down 7.9% and pending sales decreased 18.3%. See table above.

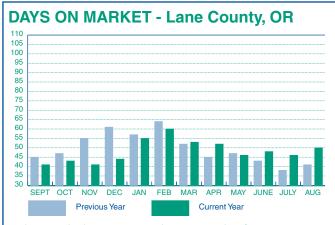
#### **Appreciation**

To calculate sale price appreciation, we compare the 12 months ending with August 2006 to the 12 immediately prior. Using those time periods, the average sale price in the Greater Lane County area climbed 16.8% (\$247,800 v. \$212,100). Using the same formula we can see that the median sale price increased 19% (\$216,500 v. \$182,000).

#### Inventory in Months (Active Listings / Closed Sales)

	2004	2005	2006
January	4.9	3.4	4.1
February	3.8	2.8	3.4
March	2.6	1.8	2.4
April	2.6	1.8	2.5
May	2.3	1.7	2.6
June	2.0	1.8	2.9
July	2.2	2.1	3.3
August	2.2	2.1	2.9
September	2.6	2.5	
October	2.8	2.8	
November	2.5	2.6	
December	2.2	2.5	





This graph shows average days on market for Greater Lane County, Oregon properties from listing to accepted offer.

# **AREA REPORT • 8/2006 Lane County, Oregon**

		RESIDENTIAL														COM	IMERCIAL		LAND	MUL	TIFAMILY
				Curi	rent Mont	h					Yea	r-To-D	ate			Yea	r-To-Date	Yea	r-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Florence Coast Village	17	7	4	0	N/A	2	103,500	134	23	5	N/A	5	116,600	130,000	N/A	0	N/A	3	54,700	0	N/A
Florence Green Trees	40	2	8	0	N/A	1	155,000	25	59	18	N/A	18	158,800	147,900	N/A	0	N/A	0	N/A	0	N/A
Florence Florentine	24	5	2	3	N/A	2	248,700	13	32	14	N/A	11	259,600	264,000	N/A	0	N/A	0	N/A	0	N/A
Florence Town	147	27	13	11	N/A	14	312,400	136	238	110	N/A	110	272,100	240,000	N/A	7	251,400	11	114,700	7	444,200
Florence Beach	60	17	5	1	N/A	2	527,500	213	92	24	N/A	27	305,600	309,000	N/A	0	N/A	11	135,300	0	N/A
Florence North	44	5	4	8	N/A	4	384,100	224	65	30	N/A	27	399,300	297,500	N/A	1	2,100,000	10	168,100	0	N/A
Florence South/ Dunes City	37	6	5	5	N/A	4	331,500	175	55	21	N/A	19	321,000	260,000	N/A	1	575,000	9	214,300	0	N/A
Florence Total	369	69	41	28	N/A	29	315,500	146	564	222	N/A	217	282,700	245,900	N/A	9	492,700	44	148,200	7	444,200

Hayden Bridge	44	00	- 44	7	F0 00/	40	050.000	00	400	00	45.00/	00	0.47.000	005 400	40.00/	0	NI/A	0	NI/A		007.000
Hayden Bridge	44	20	11	- /	-53.3%	10	259,000	38	138	92	-15.6%	96	247,300	225,400	19.9%	0	N/A	0	N/A	6	297,800
McKenzie Valley	48	17	6	13	-18.8%	8	301,000	94	131	76	-15.6%	71	362,100	315,500	5.4%	1	300,000	10	189,000	0	N/A
Pleasant Hill/Oak	84	31	5	12	-61.3%	28	319,800	67	218	140	-15.2%	139	240,300	166,500	30.2%	7	61,900	17	113,100	3	125,000
Cottage Grove/ Creswell/Dorena	170	74	30	48	-12.7%	52	232,300	56	505	333	-9.5%	308	222,000	200,000	11.8%	4	168,300	51	131,400	13	242,500
Veneta/Elmira	86	44	17	19	-17.4%	22	234,100	26	319	206	16.4%	178	246,400	221,300	18.2%	2	240,900	14	204,300	1	960,000
Junction City	97	45	12	19	-13.6%	14	252,000	52	224	115	-26.3%	108	235,800	186,300	16.7%	5	203,000	15	147,700	3	579,700
Florence	25	4	4	2	-66.7%	1	140,000	209	37	10	-44.4%	10	275,000	272,500	62.9%	1	585,000	6	106,700	1	199,000
Thurston	122	68	19	43	2.4%	29	210,200	51	416	270	-1.8%	252	206,500	198,200	16.3%	6	1,013,700	35	102,400	16	222,100
Coburg I-5	20	10	2	5	-16.7%	5	384,600	22	62	42	10.5%	39	259,700	206,000	-7.2%	0	N/A	2	138,500	1	235,000
N Gilham	66	36	8	12	-36.8%	18	386,700	41	175	95	-24.0%	92	313,800	271,000	17.2%	0	N/A	0	N/A	6	2,413,300
Ferry Street Bridge	110	55	15	35	-22.2%	52	300,900	51	392	246	-7.2%	239	296,900	266,000	11.9%	1	72,500	12	172,400	3	284,700
E Eugene	116	65	12	39	30.0%	41	306,700	35	398	250	-2.3%	228	339,600	297,700	19.5%	1	887,500	19	165,400	7	282,300
SW Eugene	166	80	25	44	-44.3%	58	363,400	53	568	363	-22.6%	349	347,000	297,500	17.7%	0	N/A	31	182,600	9	311,900
W Eugene	50	23	9	16	14.3%	21	293,800	102	150	100	-7.4%	95	217,600	200,000	13.7%	6	455,900	2	176,500	14	282,300
Danebo	160	111	20	64	12.3%	57	188,800	49	600	386	-2.3%	357	191,100	193,900	17.4%	0	N/A	4	119,000	12	289,800
River Road	51	23	10	10	-50.0%	19	234,500	37	179	115	-22.3%	113	209,700	204,000	15.3%	0	N/A	3	97,000	3	226,300
Santa Clara	139	81	18	41	-8.9%	45	284,200	37	460	278	-0.7%	260	276,300	256,000	23.6%	1	1,800,000	11	127,600	6	305,000
Springfield	87	62	17	42	-17.6%	41	193,700	38	424	315	-6.0%	315	177,000	166,000	19.4%	9	443,300	7	143,400	37	264,400
Mohawk Valley	26	9	4	7	-22.2%	5	373,900	70	67	39	-20.4%	35	350,000	329,900	27.1%	0	N/A	5	243,700	0	N/A

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2006 with August 2005. The Year-To-Date section compares year-to-date statistics from August 2006 with year-to-date statistics from August 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (9/1/05-8/31/06) with 12 months before (9/1/04-8/31/05).



# **Douglas County**



#### RESIDENTIAL REVIEW: Douglas County, Oregon

August 2006 Reporting Period

# Residential Market Highlights

	ouglas County egon	<b>/,</b> New Listings					7.1
90	August	273	144	127	226,700	190,000	90
20	Year-to-Date	2,143	1,058	1,006	207,600	180,000	80
02	August	238	201	153	198,600	165,000	54
20	Year-to-Date	1,707	1,263	1,139	184,100	157,000	72

#### **August Residential Highlights**

The number of new listings in Douglas County increased 14.7%, when comparing August 2006 to August 2005. However, the number of pending sales dropped 28.4%. Further, closed sales decreased 17%.

#### **Year-To-Date**

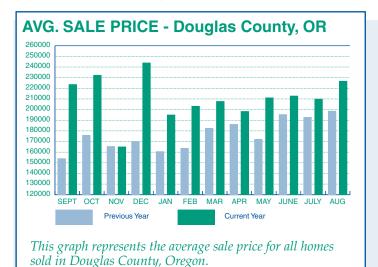
When comparing market activity through August 2006 to the same time period in 2005, new listings were up 25.5%. On the other hand, the number of accepted offers decreased 16.2% and closed sales dropped 11.7%. See table above.

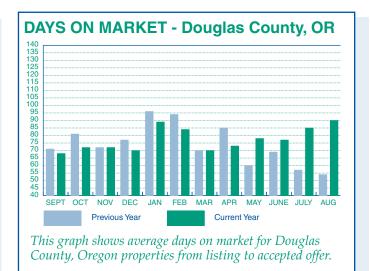
#### **Appreciation**

To calculate sale price appreciation, we compare the 12 months ending with August 2006 to the 12 immediately prior. Using those time periods, the average sale price climbed 20.2% (\$213,600 v. \$177,700). Using the same formula we can see that the median sale price also increased 19.2% (\$180,000 v. \$151,000).

#### Inventory in Months (Active Listings / Closed Sale

2004 8.0 7.7	2005 3.4	2006
		6.5
7.7	4.0	
	4.8	6.2
4.4	3.3	6.3
4.4	3.1	6.9
3.5	3.0	6.0
3.2	2.9	8.5
3.2	3.0	7.8
3.5	3.5	8.5
3.7	3.5	
2.9	4.6	
3.2	4.7	
3.4	5.5	
	4.4 4.4 3.5 3.2 3.2 3.5 3.7 2.9 3.2	4.4     3.3       4.4     3.1       3.5     3.0       3.2     2.9       3.2     3.0       3.5     3.5       3.7     3.5       2.9     4.6       3.2     4.7





# Market Action

# **AREA REPORT • 8/2006 Douglas County, Oregon**

		RESIDENTIAL														CON	MERCIAL		LAND	MUL	TIFAMILY
				Cu	rrent Mon	th					Yea	r-To-D	ate			Yea	ır-To-Date	Yea	r-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v.2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
NE Roseburg	133	40	20	14	-50.0%	18	218,500	48	276	128	-15.2%	129	187,400	155,000	21.7%	5	199,900	30	101,800	4	238,500
NW Roseburg	105	27	11	8	-63.6%	18	309,500	104	183	93	-23.1%	96	315,300	262,500	18.0%	2	930,000	23	230,600	1	256,000
SE Roseburg	69	13	8	10	-16.7%	12	199,200	119	142	78	-10.3%	83	187,900	183,500	17.4%	10	183,800	11	53,900	6	221,200
SW Roseburg	83	22	3	14	7.7%	9	270,800	118	163	85	-15.0%	75	230,700	209,500	4.3%	3	221,700	13	132,500	2	138,800
Glide & E of Roseburg	46	12	4	4	-63.6%	6	314,200	123	79	40	-43.7%	39	315,600	287,500	53.0%	2	387,500	9	214,900	0	N/A
Sutherlin/ Oakland Area	131	35	14	14	-39.1%	18	148,500	80	266	130	-10.3%	125	194,300	175,000	15.9%	5	636,500	17	145,800	1	375,000
Winston & SW of Roseburg	118	31	10	16	14.3%	7	225,900	134	225	120	-5.5%	102	213,000	180,000	33.0%	4	274,300	15	226,600	3	188,900
Myrtle Creek & S/SE of Roseburg	163	40	18	20	-52.4%	17	194,000	41	328	162	-20.6%	157	174,100	158,000	23.1%	7	181,900	22	117,900	0	N/A
Green District	77	27	15	16	0.0%	10	236,500	57	191	104	-3.7%	93	198,000	170,000	37.7%	0	N/A	6	186,900	5	287,600
North Douglas County	154	26	19	28	40.0%	12	221,500	156	290	118	-20.8%	107	162,800	145,000	9.3%	8	297,900	22	126,500	0	N/A

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (9/1/05-8/31/06) with 12 months before (9/1/04-8/31/05).



### **DOUGLAS COUNTY NEW LISTINGS & CLOSED SALES**

This graph shows the new residential listings and closed sales in Douglas County, Oregon

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2006 with August 2005. The Year-To-Date section compares year-to-date statistics from August 2006 with year-to-date statistics from August 2005.



# Coos County



#### RESIDENTIAL REVIEW: Coos County, Oregon

#### August 2006 Reporting Period

# Residential Market Highlights

	oos County, regon	New Listings	Pending Sales		Average Sale Price	Median Sale Price	Average Market Time*
90	August	190	105	94	192,100	177,000	94
20	Year-to-Date	1,266	576	544	205,200	174,000	88
900	August	169	121	104	198,400	171,000	72
20	Year-to-Date	1,075	755	678	179,200	155,000	72

#### **August Residential Highlights**

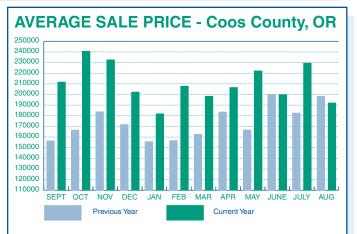
Due to a 12.4% increase in new listings, a 13.2% decrease in pending sales and a 9.6% drop in closed sales, comparing August 2006 to August 2005, the Residential listings at month's end would last 7.6 months.

#### Year-To-Date

Comparing January-August 2006 to that of 2005, new listings grew 17.8%. However, pending and closed sales fell, 23.7% and 19.8% respectively.

#### **Appreciation**

The average sale price for the 12 months ending in August 2006 climbed 20.4% (\$212,200 v. \$176,300) compared to the previous 12 months. Median sale price also increased 18.3% (\$177,400 v. \$150,000).



This graph represents the average sale price for all homes sold in Coos County, Oregon.

### AREA REPORT • 8/2006 • Coos County, Oregon

		RESIDENTIAL														COMMERCIAL			LAND	MUL	TIFAMILY
				Cu	rrent Mor	ith					Yea	r-To-D	ate			Yea	ar-To-Date	Yea	ır-To-Date	Yea	r-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
Bandon	142	30	19	14	N/A	10	259,300	197	187	55	N/A	49	313,900	234,000	16.7%	8	614,800	53	230,500	0	N/A
Coos Bay	272	78	31	43	N/A	47	172,100	71	512	249	N/A	242	190,700	170,000	14.5%	10	438,500	23	114,500	13	222,000
Coquille Coquille	65	16	5	11	N/A	10	190,700	113	126	56	N/A	56	177,100	153,500	14.7%	4	152,500	7	131,400	2	307,500
Myrtle Point	48	14	8	4	N/A	3	165,300	153	80	41	N/A	41	184,200	150,000	24.9%	1	175,000	2	75,000	1	160,000
North Bend	138	37	13	23	N/A	20	202,600	82	267	131	N/A	116	219,900	191,500	26.7%	5	286,000	24	125,200	6	230,200
Lakeside	41	10	3	6	N/A	3	280,500	80	63	30	N/A	28	216,900	176,900	25.1%	0	N/A	7	170,700	1	118,000
Powers	12	5	3	4	N/A	1	74,000	103	24	13	N/A	11	86,400	90,000	1.4%	0	N/A	0	N/A	0	N/A

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2006 with August 2005. The Year-To-Date section compares year-to-date statistics from August 2006 with year-to-date statistics from August 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (9/1/05-8/31/06) with 12 months before (9/1/04-8/31/05).



# **Curry County**



RESIDENTIAL REVIEW: Curry County, Oregon

August 2006 Reporting Period

# Residential Market Highlights

	irry County, egon	New Listings	Pending Sales	Closed Sales	Average Sale Price		7.1
90	August	81	30	39	360,400	325,000	110
20	Year-to-Date	698	216	207	308,800	275,000	113
02	August	55	42	41	342,300	302,200	90
20	Year-to-Date	440	244	213	336,200	309,000	91

#### **August Residential Highlights**

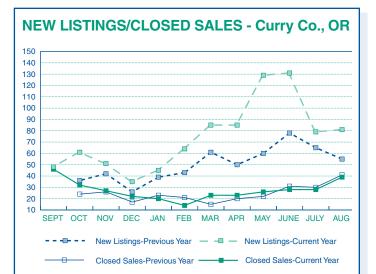
New listings increased 47.3% when comparing August 2006 to August 2005. The number of pending sales in Curry County dropped 28.6% and the number of closed sales fell 4.8%.

#### Year-To-Date

Comparing January-August 2006 to January-August 2005, new listings were up 58.6%. Pending sales fell 11.5% and the number of closed sales decreased 2.8%. See table above.

#### **Appreciation**

Comparing the 12 months ending with August 2006 to the 12 immediately prior, average sale price fell 2.3% (\$316,700 v. \$324,000). Using the same formula we can see that the median sale price also decreased 4.1% (\$283,500 v. \$295,500).



This graph shows the new residential listings and closed sales in Curry County, Oregon

### AREA REPORT • 8/2006 • Curry County, Oregon

		RESIDENTIAL															COMMERCIAL		LAND	MUL	TIFAMILY
				Cu	rrent Mor	ıth					Yea	r-To-D	ate		Yea	ar-To-Date	Yea	r-To-Date	Yea	r-To-Date	
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time <sup>1</sup>	New Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
City, Airport, Marina Hts., NB Chetco	194	29	14	13	-40.9%	16	375,200	131	262	94	-35.2%	98	338,500	301,500	-2.4%	3	255,000	23	216,300	5	261,000
Harbor, Winchuck, SB Chetco	94	16	14	7	-46.2%	6	165,700	52	144	47	-14.5%	46	219,500	202,000	-8.2%	1	415,000	8	208,100	1	349,900
Carpenterville, Cape Ferrello, Whaleshead	27	4	3	2	-60.0%	4	328,500	70	52	21	-30.0%	23	351,400	355,000	5.7%	0	N/A	1	450,000	0	N/A
Gold Beach	122	27	3	8	300.0%	11	340,400	124	177	46	411.1%	33	275,000	275,000	-29.2%	5	870,200	10	243,200	0	N/A
Port Orford, Langlois	52	5	8	0	N/A	2	999,300	122	63	8	60.0%	7	500,000	350,000	37.9%	0	N/A	8	418,300	1	249,000

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2006 with August 2005. The Year-To-Date section compares year-to-date statistics from August 2006 with year-to-date statistics from August 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (9/1/05-8/31/06) with 12 months before (9/1/04-8/31/05).



# Mid-Columbia



RESIDENTIAL REVIEW: Mid-Columbia

August 2006 Reporting Period

### **Residential Market Highlights**

Mi	d-Columbia	New Listings	Pending Sales		Average Sale Price	Median Sale Price	7.1
2006	August	177	94	113	210,400	167,000	67
20	Year-to-Date	1,272	743	678	245,100	197,000	82
90	July	169	115	93	283,400	220,000	73
2006	Year-to-Date	1,097	650	561	251,600	200,000	84

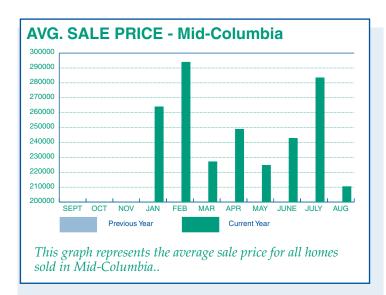
Traditionally the above chart compares the current month with the same month of the previous year. However, due to the recent conversion in the Mid-Columbia areas, comparable data for these areas is not available. We will include comparable data beginning with the January 2007 issue of Market Action. Until then we will include information for the current and previous month.

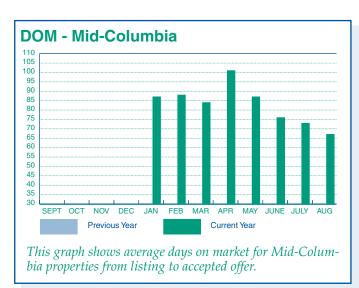
#### **August Residential Highlights**

We are happy to announce that Mid-Columbia statistics are now a regular feature in the Market Action Newsletter. However, because our historical data is severely limited due to their recent conversion we are unable to provide comparable statistics. We will include appreciation and percentage changes for all categories in January 2007 once we have compiled a reliable listings archive.

As you can see in the table above, closed sales in Mid-Columbia increased 21.5% (113 v. 93) when comparing August 2006 to July 2006. New listings also increased 4.7% (177 v. 169). However, the number of pending sales decreased 18.3 (94 v. 115). The average sale price decreased 25.8% (\$210,400 v. \$283,400) and the median sale price fell 24.1% (\$167,000 v. \$220,000). The average listing was on the market for 67 days—down 8.2%. (Due to possible reporting inconsistencies, average market time should be used to analyze trends only.)

At August's rate of sales, the 590 active residential listings at month's end would take 5.2 months to sell.





# **AREA REPORT • 8/2006 Mid-Columbia**

				Cur	rent Montl	1					Year	r-To-Da	ate			Yea	r-To-Date	Year	-To-Date	Year-	-To-Date
	Active Listings	New Listings	Expired/ Canceled Listings	Pending Sales	Pending Sales 2006 v. 2005²	Closed Sales	Average Sale Price	Average Market Time¹	New Listings	Pending Sales	Pending Sales 2006 v. 2005 <sup>2</sup>	Closed Sales	Average Sale Price	Median Sale Price	Appreciation <sup>3</sup>	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price	Closed Sales	Average Sale Price
White Salmon/Bingen	43	3		1	N/A	7	304,400		74	47	N/A	50	301,100	235,500	N/A	3	272,700	15	194,900	2	296,000
Snowden	9	3	0	0	N/A	1	395,000	131	18	9	N/A	10	406,000	384,500	N/A	0	N/A	5	210,400	0	N/A
Trout Lake/Glenwood	9	4	1	1	N/A	0	N/A	N/A	17	7	N/A	8	402,000	301,800	N/A	0	N/A	6	152,200	0	N/A
Husum/BZ Corner	12	5	2	1	N/A	1	492,500	0	17	6	N/A	6	286,800	252,500	N/A	0	N/A	10	157,400	0	N/A
Lyle Lyle	14	4	0	4	N/A	1	110,000	140	28	13	N/A	9	261,800	190,500	N/A	1	475,000	23	117,600	0	N/A
Dallesport/Murdock	9	6	2	1	N/A	1	99,000	215	16	12	N/A	13	171,000	180,300	N/A	0	N/A	7	130,600	0	N/A
Appleton/Timber Valley	4	0	1	0	N/A	1	145,000	275	6	7	N/A	7	130,400	125,000	N/A	0	N/A	4	107,500	0	N/A
Centerville/High Prairie	2	0	0	1	N/A	1	185,000	0	7	5	N/A	4	165,800	175,000	N/A	0	N/A	11	78,300	0	N/A
Goldendale	49	12	4	14	N/A	18	104,800	43	132	86	N/A	78	118,200	107,500	N/A	5	166,500	65	86,900	2	106,600
Bickleton/East County	9	2	0	0	N/A	0	N/A	N/A	11	4	N/A	4	84,300	78,300	N/A	0	N/A	3	51,000	0	N/A
Klickitat	2	0	0	0	N/A	0	N/A	N/A	6	3	N/A	3	97,800	93,500	N/A	0	N/A	3	45,000	0	N/A
Skamania	5	1	2	0	N/A	0	N/A	N/A	8	3	N/A	5	240,200	229,900	N/A	1	149,000	4	113,800	0	N/A
North Bonneville	12	7	0	3	N/A	1	73,000	206	17	9	N/A	6	254,200	218,500	N/A	1	26,500	3	160,000	0	N/A
Stevenson	20	7	0	3	N/A	3	416,000	35	37	22	N/A	19	386,600	349,900	N/A	2	307,500	10	108,900	0	N/A
Carson	12	4	3	3	N/A	2	382,500	6	28	14	N/A	10	231,700	176,000	N/A	0	N/A	5	75,400	0	N/A
Home Valley	2	0	0	0	N/A	0	N/A	N/A	2	1	N/A	1	220,000	220,000	N/A	0	N/A	0	N/A	0	N/A
Cook, Underwood, Mill A, Willard	10	2	2	1	N/A	0	N/A	N/A	19	9	N/A	10	303,500	290,500	N/A	0	N/A	4	134,500	0	N/A
Unincorporated North	10	4	1	8	N/A	0	N/A	N/A	18	9	N/A	3	160,700	157,500	N/A	0	N/A	15	117,200	0	N/A
The Dalles	135	47	9	22	N/A	31	179,700	36	330	213	N/A	208	179,400	168,500	N/A	3	264,700	13	76,300	8	211,300
Dufur	1	1	0	2	N/A	0	N/A	N/A	5	4	N/A	2	329,400	329,400	N/A	0	N/A	5	40,700	0	N/A
Tygh Valley	6	0	0	0	N/A	0	N/A	N/A	6	2	N/A	3	102,700	110,000	N/A	0	N/A	0	0	0	N/A
Wamic/Pine Hollow	21	8	2	2	N/A	3	161,100	28	33	19	N/A	18	187,300	130,800	N/A	0	N/A	3	387,700	0	N/A
Maupin/Pine Grove	9	2	0	1	N/A	1	147,900	316	13	6	N/A	5	140,100	155,000	N/A	1	250,000	7	96,600	0	N/A
Rowena	1	0	0	0	N/A	0	N/A	N/A	0	0	N/A	0	N/A	N/A	N/A	0	N/A	0	0	0	N/A
Mosier	5	1	2	1	N/A	1	300,000	96	9	7	N/A	5	472,000	300,000	N/A	0	N/A	5	244,200	0	N/A
Cascade Locks	28	5	1	3	N/A	1	167,000	56	46	16	N/A	9	175,200	182,500	N/A	0	N/A	5	78,000	0	N/A
Hood River City	83	29	5	12	N/A	30	236,000	61	215	117	N/A	98	336,000	306,000	N/A	3	625,000	31	146,600	3	333,300
Hood River-Westside	27	10	2	3	N/A	2	330,500	72	57	33	N/A	32	463,200	397,500	N/A	1	2,000,000	6	234,700	0	N/A
Hood River-Eastside	9	3	0	0	N/A	1	444,800	150	9	4	N/A	4	661,200	659,900	N/A	1	525,000	0	0	0	N/A
Odell	9	2	0	2	N/A	3	306,000	179	27	16	N/A	13	259,800	263,000	N/A	0	N/A	1	395,800	0	N/A
Parkdale/Mt. Hood	16	3	4	1	N/A	1	287,000	114	47	28	N/A	27	334,300	310,000	N/A	0	N/A	1	159,000	0	N/A
Sherman County	7	2	0	4	N/A	2	95,800	319	14	12	N/A	8	113,400	93,000	N/A	1	41,000	2	22,000	0	N/A

<sup>&</sup>lt;sup>1</sup> Due to possible reporting inconsistencies, Average Market Time should be used to analyze trends only.

<sup>&</sup>lt;sup>2</sup> Percent change in number of pending sales this year compared to last year. The Current Month section compares August 2006 with August 2005. The Year-To-Date section compares year-to-date statistics from August 2006 with year-to-date statistics from August 2005.

<sup>&</sup>lt;sup>3</sup> Appreciation percents based on a comparison of average price for the last 12 months (9/1/05-8/31/06) with 12 months before (9/1/04-8/31/05).

<sup>&</sup>lt;sup>4</sup> Due to a recent increase in membership, and subsequently listings, in the Mid-Columbia areas, comparable data for these areas is not available. We will include comparable data beginning with the January 2007 issue of Market Action.

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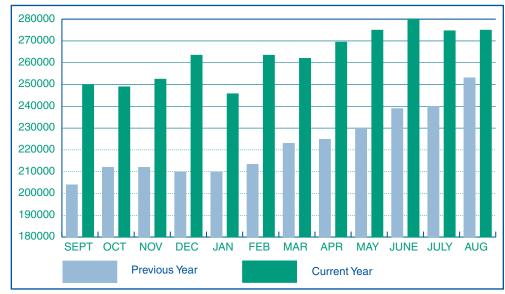
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## **MEDIAN SALES PRICE - Metro Portland, Oregon**





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